



পশ্চিমবঙ্গ পশ্চিম বঙ্গাল WEST BENGAL

AK 491878

THIS STAMP PAPER FORMS AN INTEGRAL PART OF ISSUE AGREEMENT BETWEEN NATUREWINGS HOLIDAYS LIMITED ("NWHL" OR "ISSUER" OR "THE COMPANY") AND FEDEX SECURITIES PRIVATE LIMITED ("FSPL" OR "LEAD MANAGER" OR "LM")



Sandip Reha

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Sandip Raha

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THIS STAMP PAPER FORMS AN INTEGRAL PART OF ISSUE AGREEMENT BETWEEN NATUREWINGS HOLIDAYS LIMITED ("NWHL" OR "ISSUER" OR "THE COMPANY") AND FEDEX SECURITIES PRIVATE LIMITED ("FSPL" OR "LEAD MANAGER" OR "LM")



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ISSUE AGREEMENT

This **ISSUE AGREEMENT** ("Agreement") is entered into on day of October 23, 2023 at Kolkata between **Naturewings Holidays Limited** a company incorporated under the Companies Act, 2013 having its registered office at DGK- 417, 4th Floor, DLF Galleria Building, Newtown, Kolkata North 24 Parganas New Town - 700156, West Bengal, India (hereinafter referred as "**NWHL**" or "**Is suer**" or "**The Company**", which expression shall, unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and permitted assigns), of the **FIRST PART**;

AND

FEDEX SECURITIES PRIVATE LIMITED, (Formerly known as Fedex Securities Limited) a company incorporated under Companies Act, 1956 and having SEBI registration number INM000010163 and having its registered office at B 7, 3rd Floor, Jay Chambers, Dayaldas Road, Vile Parle (East), Mumbai - 400 057, Maharashtra, India (hereinafter referred to as "**FSPL**" or "**Lead Manager**" or "**LM**", which expression shall, unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and permitted assigns).

In this Agreement, the Company and the LM are collectively referred to as the "**Parties**" and individually as a "**Party**".

WHEREAS:

- (A) The Issuer is proposing an initial public offering of up to 9,50,000 equity shares of face value ₹ 10 each of the Issuer ("Equity Shares" and such proposed issue, the "Issue"), through the fixed price method ("Fixed Price"), as prescribed in the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended from time to time ("SEBI ICDR Regulations"), at a price as may be decided by the Issuer in consultation with the Lead Manager ("Issue Price"); in accordance with the Companies Act as defined herein, the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended, (the "**SEBI ICDR Regulations**") and other applicable laws, at such price as may be determined through the fixed price issue process under the SEBI ICDR Regulations (the "**Issue Price**") by the Company in consultation with the LM and/or as disclosed in Prospectus. The Issue will include eligible investors inside and outside the United States pursuant to exemptions from the registration requirements under Regulation S of the U.S. Securities Act of 1933 (the "**Securities Act**").
- (B) The board of directors of the Company, pursuant to resolution dated 20/10/2023 and the shareholders of the Company pursuant to resolution dated 23/10/2023 adopted in accordance with Section 62(1)(c) of the Companies Act, have approved and authorized the Issue.
- (C) The Company has approached and appointed the LM to manage the Issue, and the LM has accepted the engagement in terms of engagement letter (the "**Engagement Letter**") subject to the terms and conditions set forth therein.
- (D) The agreed fees and expenses payable to the LM for managing the Issue are set forth in the Engagement Letter.
- (E) Pursuant to the SEBI ICDR Regulations, the LM is required to enter into this Agreement with the Company.

NOW, THEREFORE, the Parties do hereby agree as follows:

1. DEFINITIONS AND INTERPRETATION

- 1.1 All capitalized terms used in this Agreement, including the recitals, shall, unless specifically defined herein, have the meanings assigned to them in the Issue Documents (as defined herein), as the context requires. In the event of any inconsistencies or discrepancies, the definitions in the Issue Documents shall prevail. The following terms shall have the meanings ascribed to such terms below:

"Act"

shall mean Companies Act, 2013

Sandip Rolo

or are under common control with such person; (b) any persons in which such person has a significant influence or which has significant influence over such person, either directly or indirectly through one or more intermediaries, provided that significant influence over a person is the power to participate in the financial, management and operating policy decisions of the person but is less than control over those policies and that shareholders beneficially holding a 10% interest in the voting power of the person are presumed to have a significant influence on the person; and (c) any joint venture counterparty of any person in (a) or (b). As used in this definition of Affiliate, the term "control" (including the terms "controlling", "controlled by" or "under common control with") or "influence" means the possession, direct or indirect of the power to direct or cause the direction of the management and policies of a person whether through the ownership of voting shares by contract or otherwise

"Agreement"

shall mean this agreement or any other agreement as specifically mentioned

"Applicant"

shall mean any Prospective Investor who has made an application in accordance with the Draft Prospectus and/or Prospectus

"Anti-Money Laundering Laws"

shall have the meaning given to such term in Section 3.64;

"Applicable Law"

shall mean any applicable law, by-law, rule, regulation, guideline, circular, order, notification, regulatory policy (including any requirement under, or notice of any regulatory body), listing agreements with the BSE SME, compulsory guidance, rule, order or decree of any court or any arbitral authority, or directive, delegated or subordinate legislation in any applicable jurisdiction, within or outside India, including any applicable securities law in any relevant jurisdiction, including the SEBI Act, the SCRA, the SCRR, the Companies Act, the Companies (Prospectus and Allotment) Rules, 2014, the SEBI ICDR Regulations, the SEBI (Listing Obligations and the Disclosure Obligations), 2015, the Foreign Exchange Management Act, 1999 and rules and regulations thereunder, and the guidelines, instructions, rules, communications, circulars and regulations issued by any Governmental Authority (and agreements, rules, regulations, orders and directions in force in other jurisdictions where there is any invitation, offer or sale of the Equity Shares in the Issue);

"Arbitration Act"

shall have the meaning given to such term in Section 11.1;

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"Company Entities"	shall mean the Company, its subsidiaries, associate companies and group companies each as set forth in the Issue Documents;
"Control"	shall have the meaning set forth under the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as amended, and the terms "Controlling" and "Controlled" shall be construed accordingly;
"Critical Accounting Policies"	shall have the meaning given to such term in Section 3.24;
"Dispute"	shall have the meaning given to such term in Section 11.1;
"Disputing Parties"	shall have the meaning given to such term in Section 11.1;
"Draft Prospectus" and "Prospectus"	refer to the Issue Documents used or to be used in connection with the Issue, as filed or to be filed with the SEBI, BSE SME and the Registrar of Companies, as applicable, together with the preliminary and final international supplement/wrap to such issue documents, and, any amendments, supplements, notices, corrections or corrigenda to such offering documents and international supplement/wrap;
"Encumbrances"	shall have the meaning given to such term in Section 3.5;
"Engagement Letter"	shall have the meaning given to such term in Recital (C);
"Environmental Laws"	shall have the meaning given to such term in Section 3.16;
"EU"	shall have the meaning given to such term in Section 3.62(i);
"FCPA"	shall have the meaning given to such term in Section 3.63;
"Governmental Authority"	shall include the SEBI, the BSE SME, any Registrar of Companies, the Reserve Bank of India and any national, state, regional or local government or governmental, regulatory, statutory, administrative, fiscal, taxation, judicial, quasi-judicial, or government-owned body, department, commission, authority, court, arbitrator, tribunal, agency or entity, in India or outside India;
"Governmental Licenses"	shall have the meaning given to such term in Section 3.14;
"HMT"	shall have the meaning given to such term in Section 3.62(i);
"ICAI"	shall mean the Institute of Chartered Accountants of India;
"Issue"	shall have the meaning given to such term in

Sandeep R. Rao

	or corrigenda to such issue documents and the preliminary or final international supplement/wrap;
"Issue Price"	shall have the meaning given to such term in Recital (A);
"Indemnified Party"	shall have the meaning given to such term in Section 14.1;
"Indemnifying Party"	shall have the meaning given to such term in Section 14.2;
"Indian Counsel"	shall mean the Indian Counsel appointed by the Company as Legal Counsel for the purpose of the IPO;
"Indian GAAP"	shall have the meaning given to such term in Section 3.21;
"Intellectual Property Rights"	shall have the meaning given to such term in Section 3.17;
"Law"	shall mean any statute, circular, notification, bye law, rule and regulation, directive, guideline, ordinance, order or instruction having the force of law enacted or issued by any Governmental Authority, whether in effect as of the date of this Agreement or thereafter;
"Listing Regulations"	shall mean the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
"Loss" or "Losses"	shall have the meaning given to such term in Section 14.1;
"Material Adverse Change"	shall mean, individually or in the aggregate, a material adverse change, as determined by the LM in its sole discretion, probable or otherwise, (i) on the reputation, condition (financial, legal or otherwise), assets, liabilities, earnings, revenues, profits, cash flows, business, management, operations or prospects of any of the Company Entities, or their respective Affiliates, either individually or taken as a whole and whether or not arising from transactions in the ordinary course of business, (ii) on the ability of any of the Company Entities, or their respective Affiliates, either individually or taken together as a whole, to conduct their businesses and to own or lease their respective assets or properties in substantially the same manner in which such businesses were previously conducted or such assets or properties were previously owned or leased as described in the issue Documents (exclusive of all amendments, corrections, corrigenda, supplements or notices to investors), or (iii) on the ability of the Company to perform their respective obligations under, or to complete the transactions contemplated by, this Agreement, the Engagement Letter or the Underwriting Agreement, including the issuance, allotment, sale and transfer of the Equity Shares

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"Market Maker Reservation Portion"	shall mean the reserved portion for the Designated Market Maker of Equity Shares as described in the Prospectus of face value of ₹10.00/- each at Offer Price as described in the Prospectus-
"Market Making Agreement"	shall mean the Agreement entered between the Issuer Company, Lead Manager and Market Maker
"Offer Opening Date"	shall have the same meaning ascribed to it in the Prospectus;
"Offer Closing Date"	shall have the same meaning ascribed to it in the Prospectus;
"OFAC"	shall have the meaning given to such term in Section 3.62(i);
"Other Agreements"	shall have the meaning given to such term in Section 3.5;
"Person"	shall mean and includes any individual, sole proprietorship, partnership, unincorporated association, unincorporated syndicate, unincorporated organisation, trust, body corporate, and a natural person in his capacity as trustee, executor, administrator, or other legal representative;
"Public Offer Account"	shall mean the Public Offer Account as and when opened by the issuer Company with a designated Banker to the Offer in order to collect the subscription monies procured from this Offer of Shares;
"Public Offer"	shall mean fresh issue of upto 9,50,000 equity shares of face value of ₹10.00/- each fully paid up by the Company for cash at a price of ₹[■]./- each aggregating upto [●] lakhs;
"RBI"	shall mean the Reserve Bank of India;
"Registrar of Companies"	shall mean the Registrar of Companies, Maharashtra, situated at Mumbai, with which the Prospectus shall be filed by the Company;
"Sanctions"	shall have the meaning given to such term in Section 3.62(i);
"SCRA"	shall mean the Securities Contracts (Regulation) Act, 1956, as amended;
"SCRR"	shall mean the Securities Contracts (Regulation) Rules, 1957, as amended;
"SEBI"	shall mean the Securities and Exchange Board of India;
"SEBI Act"	shall mean the Securities and Exchange Board of India Act, 1992, as amended;
"Taxes"	shall have the meaning given to such term in Section 16.1;
"Transaction Documents"	shall mean, collectively, this Agreement, the Banker to the Offer Agreement and the

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"Underwriting Agreement"

shall mean agreement entered between the Issuer, the Lead Manager and Underwriter(s).;

"UNSC"

shall have the meaning given to such term in Section 3.62(i);

"USA PATRIOT Act"

shall have the meaning given to such term in Section 3.64; and

"Working Days"

with reference to (a) announcement of Price Band; and (b) Issue Period, shall mean all days, excluding Saturdays, Sundays and public holidays, on which commercial banks in Maharashtra are open for business; and (c) the time period between the Issue Closing Date and the listing of the Equity Shares on the BSE SME, shall mean all trading days of BSE SME, excluding Sundays and bank holidays in accordance with Regulation 2(1)(mmm) of SEBI ICDR Regulations

- 1.1 In this Agreement, unless the context otherwise requires:
 - 1.1.1 words denoting the singular number shall include the plural and vice versa;
 - 1.1.2 heading and bold typeface are only for convenience and shall be ignored for the purposes of interpretation;
 - 1.1.3 references to the word "include" or "including" shall be construed without limitation;
 - 1.1.4 references to Agreement or to any other agreement, deed or other instrument shall be construed as a reference to such agreement, deed, or other instrument as the same may from time to time be amended, varied or supplemented or any replacement or novation thereof;
 - 1.1.5 a reference to a clause, section or paragraph is, unless indicated to the contrary, a reference to a clause, section or paragraph of this Agreement;
 - 1.1.6 unless otherwise defined the reference to the word "days" shall mean calendar days.
 - 1.1.7 references to a statute or statutory provision shall be construed as a reference to such provisions as from time to time amended, consolidated, modified, extended, re-enacted or replaced.
 - 1.1.8 On the basis of the representations and warranties contained in this Agreement and subject to its terms and conditions, the Lead Manager hereby agree to manage the offer solely and, on the terms, and conditions contained herein in this Agreement.

2. ISSUE TERMS

- 2.1 The Issue will be managed by the LM in accordance with the terms of this Agreement.
- 2.2 The Company shall not, without the prior approval of the LM, file the Draft Prospectus or the Prospectus with the SEBI, the BSE SME, the Registrar of Companies or any Governmental Authority whatsoever, as the case maybe.
- 2.3 The Company in consultation with the LM, shall decide the terms of the Issue, the Issue Price, Issue Opening Date and the Issue Closing Date, including for Qualified Institutional Buyers and Anchor Investors, including any revisions thereof;
- 2.4 The Basis of Allotment (except with respect to Anchor Investors) and all allocations, and allotments made pursuant to the Issue shall be in accordance with Applicable Law and shall be undertaken by the Company in consultation with the LM and BSE SME. Allocation to Anchor Investors, if any, shall be made on a discretionary basis by the Company in consultation with the LM, in accordance with the Applicable Law.
- 2.5 The Company shall ensure that all fees and expenses relating to the Issue, including underwriting commissions, procurement commissions, if any, and brokerage charges, shall be

Sandip Rale

- 2.6 The Company undertakes and agrees that they shall not access the money raised in the Issue until receipt of the final listing and trading approvals from the BSE SME. The Company shall refund the money raised in the Issue, together with any interest, to the Applicants if required to do so for any reason, including, without limitation, due to the failure to obtain listing or trading approval from the BSE SME or pursuant to any direction or order of SEBI or any other Governmental Authority. The Company shall pay interest on such money as required under the Applicable Law.
- 2.7 The Company shall take such steps as are necessary to ensure the completion of listing and commencement of trading of the Equity Shares on the BSE SME within such time as may be required under the then then prevailing Applicable Law. The Company shall further take all necessary steps, in consultation with the LM, to ensure the dispatch of the Confirmation of Allocation Notes, completion of the allotment of the Equity Shares pursuant to the Issue, dispatch of the Allotment Advice promptly, and dispatch of the refund orders (if any) to the applicants, including the unblocking of ASBA Accounts in relation to ASBA Applicants and non-resident applicants in any case not later than the time limit prescribed under Applicable Law, and in the event of failure to do so, to pay interest to the applicants as required under Applicable Law.
- 2.8 The Company agrees and undertakes that: (i) refunds/unblocking of funds to the unsuccessful applicants or dispatch of Allotment Advice shall be made in accordance with the methods described in the Issue Documents and as per Applicable Law; and (ii) funds required for making refunds to unsuccessful applicants, in accordance with the methods described in the Issue Documents, shall be made available.
- 2.9 The Company shall comply with the SEBI circular (CIR/OIAE/1/2013) dated April 17, 2013 in relation to redressal of investor grievances through the SEBI Complaints Redress System (SCORES) and shall set up an investor grievance redressal system to redress all Issue-related grievances to the satisfaction of the LM and in compliance with Applicable Law.
- 2.10 The LM shall have the right to withhold submission of any of the Issue Documents to the SEBI, the Registrar of Companies or the BSE SME in the event that any of the information requested by the LM is not made available by the Company, or any of their respective Affiliates or any other Company Entity immediately on request by the LM.
- 2.11 The Company acknowledges and agrees that the Equity Shares have not been and will not be registered under the Securities Act and may not be offered or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and accordingly, the Equity Shares will be offered and sold outside the United States in offshore transactions, in reliance on Regulation S under the Securities Act.

3. COVENANTS BY ISSUER, REPRESENTATIONS, WARRANTIES AND UNDERTAKINGS BY THE COMPANY; SUPPLY OF INFORMATION AND DOCUMENTS

The Company represents, warrants and undertakes to the LM the following:

- 3.1 Each of the Company Entities has been duly incorporated, registered and is validly existing and is in good standing as a company under Applicable Law, has the corporate power and authority to own or lease its movable and immovable properties and to conduct its business (including as described in the Issue Documents) and no steps have been taken for its winding up, liquidation or receivership under any Applicable Law; and except as disclosed in the Issue Documents, the Company has no other joint ventures and associate companies or Group Companies.
- 3.2 The Issuer hereby declare that they have complied with or agree to comply with all the statutory formalities under the Companies Act, SEBI (ICDR) Regulations and other conditions, instructions and advices issued by SEBI and other relevant statutes to enable them to make the Offer.
- 3.3 The Issuer hereby declares that the Company, its Promoters and its Directors are not declared wilful defaulters as defined under regulation 2(1)(iii) of Securities and Exchange

Sandip Reddy

- 3.4 The Company, Promoters and members of the Promoter Group are in compliance with the Companies (Significant Beneficial Owners) Rules, 2018, and no disclosures and filings, in that regard, were required to be made with the regulatory authorities.
- 3.5 Neither the Company Entities, nor the Promoters nor Directors have been declared as fraudulent borrowers by the lending banks or financial institution or consortium, in terms of RBI Master Circular dated July 1, 2016 or identified as fraudulent borrower (as such term is defined under the ICDR Regulations);
- 3.6 The Issuer and the Promoter undertake and declare that any information made available to the Lead Manager or any statement made in Draft Prospectus/Prospectus shall be complete in all respects and shall be true and correct and that under no circumstances they shall give or withhold any information or statement which is likely to mislead the investors.
- 3.7 The Issuer undertake to furnish complete audited annual reports, other relevant documents, papers, information relating to pending litigations, etc. to enable the Lead Manager to corroborate the information and statements given in the Offer Documents.
- 3.8 The Issuer shall, if so required, extend such facilities as may be called for by the Lead Manager to enable them to visit the business site, office of the issuer or such other places to ascertain for themselves the state of affairs of the issuer including the progress made in respect of the project implementation, status and other facts relevant to the Offer.
- 3.9 The Issuer shall extend all necessary facilities to the Lead Manager to interact on any matter relevant to the Offer with the Solicitors / Legal Advisors, Auditors, Consultants, Advisors to the Offer, Financial Institutions, Banks or any other organization and any other intermediary associated with the Offer in any capacity whatsoever.
- 3.10 The Issuer shall not, without the prior consent of the Lead Manager, appoint other intermediaries (except Self Certified Syndicate Banks) or other persons associated with the Offer such as advertising agencies, printers, etc. for printing the application forms, allotment advices, allotment letters, share certificates, refund orders or any other instruments, circulars, or advices.
- 3.11 The Issuer shall ensure that all advertisements prepared and released by the advertising agency or otherwise in connection with the Offer conform to the SEBI ICDR Regulations and the instructions given by the Lead Manager from time to time. The Issuer and the Promoter shall not make any misleading or incorrect statement in any public communication or publicity material including corporate, product and Offer advertisements of the issuer, interviews by its promoters, directors, duly authorized employees or representatives of the Issuer, documentaries about the Issuer or its promoters, periodical reports and press releases issued by the Issuer or research report made by the Issuer, any intermediary concerned with the Offer or their associates or at any press, brokers' or investors' conferences.
- 3.12 The Issuer, the Promoter shall, whenever required and wherever applicable, in consultation with the Lead Manager, enter into an agreement with the intermediaries associated with the Offer, clearly setting forth their mutual rights, responsibilities and obligations. A certified true copy of such agreements shall be furnished to the Lead Manager.
- 3.13 The Issuer and the Promoter undertake to furnish such information and particulars regarding the Offer as may be required by the Lead Manager to enable them to file a report with the SEBI in respect of the Offer.
- 3.14 The Issuer and the Promoter shall keep the Lead Manager informed if they encounter any problems due to dislocation of communication system or any other material adverse circumstance which is likely to prevent or which has prevented the Issuer and the Promoter from complying with their obligations, whether statutory or contractual, in respect of the matters pertaining to allotment, dispatch of refund orders, share

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- pay interest to the applicants as provided under the Companies Act as disclosed in the Offer Documents
- 3.16 The Issuer and the Promoter shall not resort to any legal proceedings in respect of any matter having a bearing on the Offer except in consultation with and after receipt of advice from the Lead Manager.
- 3.17 The Issuer and the Promoter shall not access the moneys raised in the Offer till finalization of the basis of allotment or completion of Offer formalities.
- 3.18 The Issuer and the Promoter shall refund the moneys raised in the Offer to the applicants, if required to do so for any reason such as failing to get listing permission or under any direction or order of the SEBI. The Issuer and the Promoter shall pay requisite interest amount if so required under the laws or direction or order of the SEBI.
- 3.19 The Issuer and the Promoter agree that if, after filing of the Draft Prospectus/ Prospectus, any additional disclosures are required to be made in regard to any matter relevant to the Offer, as may be determined by the Lead Manager, the Company and the Selling Shareholders shall comply with such requirements.
- 3.20 The Company has the corporate power and authority or capacity, as applicable, to invite, offer, issue and allot the Equity Shares pursuant to the Issue and there are no other authorizations required and there are no restrictions under Applicable Law or the Company's constitutional documents or any agreement or instrument binding on any of the Company Entities or to which any of their respective assets or properties are subject, on the invitation, offer, issue or allotment by the Company of any of the Equity Shares pursuant to the Issue.
- 3.21 The Company hereby confirms that none of the restrictions mentioned under Regulation 228 of the SEBI ICDR Regulations are applicable to the Company.
- 3.22 The Company is eligible to undertake the Issue pursuant to and in accordance with Regulation 229 of the SEBI ICDR Regulations.
- 3.23 The Company has obtained approval for the Issue pursuant to board resolutions, and shareholders' resolutions, and it has complied with and agrees to comply with all terms and conditions of such approvals.
- 3.24 Each of this Agreement, the Engagement Letter and any other agreements entered into in connection with the Issue (the "**Other Agreements**") has been duly authorized, executed and delivered by the Company and is a valid and legally binding instrument, enforceable against the Company in accordance with its terms, and the execution and delivery by the Company of, and the performance by the Company of its obligations under, this Agreement and the Other Agreements does and will not conflict with, result in a breach or violation of, or contravene any provision of Applicable Law or the constitutional documents of the Company or any agreement or other instrument binding on any of the Company Entities (or result in the imposition of any pre-emptive rights, liens, mortgages, charges, pledges, trusts or any other encumbrances or transfer restrictions, both present and future ("**Encumbrances**") on any property or assets of any of the Company Entities, or any Equity Shares or other securities of the Company,) and no consent, approval, authorization or order of, or qualification with, any Governmental Authority is required for the performance by the Company of their obligations under this Agreement or the Other Agreements, except such as have been obtained or shall be obtained prior to the completion of the Issue.
- 3.25 The Offer Documents did not, and will not, include any untrue statement of a material fact or omit to state a material fact required to be stated therein or necessary to make the statements therein, in the light of the circumstances under which they were made, not misleading; provided, however, that the representations and warranties made in this paragraph shall not apply to any statement or omission in the Offer Documents relating to the Lead Manager made in reliance upon and in conformity with information furnished in writing to the Company by or on behalf of the Lead Manager expressly for use therein. For the avoidance of doubt, the only such information provided by the Lead Manager

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indenture, lease, loan, credit or other agreement or instrument to which the Issuer is party to or under which the Issuer's assets or properties are subject to and (b) there has been no notice or communication, written or otherwise, issued by any third party to the Company, with respect to any default or violation of or seeking acceleration of repayment with respect to any indenture, lease, loan, credit or other agreement or instrument to which the Issuer is a party to or under which the Issuer's assets or properties are subject to, nor is there any reason to believe that the issuance of such notice or communication is imminent.

- 3.27 The Offer Documents comply with all the statutory formalities under the Companies Act to the extent notified, the SEBI (ICDR) Regulations, SEBI LODR Regulations and other applicable statutes to enable it to make the Offer.
- 3.28 The Company and the Promoter hereby represent, warrant and agree with the Lead Manager as on the date of this Agreement and the Offer Closing Date, that, unless otherwise expressly authorised in writing by the Lead Manager, neither they nor any of their Affiliates nor any of their respective directors, employees or agents have made or will make any verbal or written representations in connection with the Offer, other than those representations made pursuant to and based on the terms and conditions set forth in this Agreement, the Offer Documents or in any other document the contents of which are or have been expressly approved or provided for in writing for this purpose by the Lead Manager.
- 3.29 All descriptions of (i) this Agreement, (ii) the articles of association of the Company and (iii) all other documents forming part of the Offer documents, in each case, fairly and accurately summarize the contents of these contract or documents and do not omit any material information that affects the import of such description. There are no contracts or documents that would be required to be described in the Offer document under the Indian Law or any other applicable laws that have not been so described.
- 3.30 Except as disclosed in the Offer Documents and except where it would not result in a Material Adverse Change: (i) the Company has all necessary licenses, consents, authorizations, approvals, orders, certificates and permits to own, lease, license, operate and use its properties and assets, to conduct its business as conducted as of the date of this Agreement and as of the Closing Date; (ii) each such governmental licenses, consents, authorizations, approvals, orders, certificates and permits have been duly obtained by the Company, as applicable, and is held in the name of the Company, was validly issued, is in full force and effect; and (iii) there are no proceedings pending, relating to the revocation, modification or non-renewal of any such license, consent, authorisation, approval, order, certificate or permit.
- 3.31 The Company is not (i) in violation of its articles of association, (ii) except as described in Offer Documents, in default (and there has not been any event that has occurred that with the giving of notice or lapse of time or both would constitute a default) in the performance or observance of any obligation, agreement, covenant or condition contained in any contract, indenture, mortgage, deed of trust, loan or credit agreement, note, lease or other agreement or instrument to which the Company is a party or by which it may be bound, or to which any of the property or assets of the Company is subject, or (iii) in violation or default (and there has not been any event that has occurred that with the giving of notice or lapse of time or both would constitute a default) of any Law, judgement, order or decree of any court, regulatory body, administrative agency, governmental body, arbitrator or other authority having jurisdiction over the Company.
- 3.32 The statements in the Draft Prospectus and Prospectus and under the headings "Risk Factors", "The Offer", "General Information", "Capital Structure", "Business Overview", "Key Industry Regulations and Policies", "History and Certain Other Corporate Matters", "Our Management", "Our Promoter and Promoter Group", "Management's Discussion and Analysis of Financial Condition and Results of Operations", "Outstanding Litigations and Material Developments", "Governmental and Other Statutory Approvals", "Other Regulatory and Statutory Disclosures", "Terms of the Offer", and "Statement of Tax Benefits", in so far as such statements constitute summaries of legal matters, documents

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investment was made in the Company and/or made by the Company in any entities abroad and the Company was not and is not required to make any compliances under FEMA, including the FEMA Non-Debt Rules, FDI Policy and any applicable press note and guideline issued thereunder. The Equity Shares proposed to be issued pursuant to the Issue by the Company shall rank *pari passu* with the existing Equity Shares of the Company in all respects, including in respect of dividends, and all the Equity Shares proposed to be issued by the Company pursuant to the Issue shall be duly authorized, validly issued and free and clear from any Encumbrances.

- 3.34 The Company's holding of share capital in its Affiliates are as set forth in the Issue Documents. All of the outstanding share capital of the Company's Affiliates are duly authorized, fully paid-up, and, the Company owns the equity interest in the other Company Entities and its Affiliates free and clear of all Encumbrances. Further, all authorizations, approvals and consents (including from lenders, any Governmental Authority (including any approvals or filings required to be made under the Foreign Exchange Management Act, 1999 and rules and regulations thereunder) and any other shareholders in any Company Entity) have been obtained for the Company to own its equity interest in, and for the capital structure of, its Affiliates as disclosed in the Draft Prospectus and Prospectus. Except as disclosed in the Draft Prospectus and Prospectus, no change or restructuring of the ownership structure of the Company Entities or the Company's Affiliates is proposed or contemplated.
- 3.35 As of the date of the Draft Prospectus, there are no and as of the date of the Prospectus and listing and trading of the Equity Shares, there shall be no outstanding securities convertible into, or exchangeable, directly or indirectly for Equity Shares or any other right, which would entitle any party with any option to receive Equity Shares after the Issue.
- 3.36 As disclosed in the Draft Prospectus, there shall be no further issue or offer of securities, whether by way of issue of bonus issue, preferential allotment, rights issue or in any other manner, during the period commencing from the date of filing the Draft Prospectus with the SEBI until the Equity Shares proposed to be allotted or transferred pursuant to the Issue have been listed and have commenced trading on the BSE SME or until the Application monies are refunded because of, *inter alia*, failure to obtain listing approvals in relation to the Issue.
- 3.37 The Company does not intend or propose to alter its capital structure for six months from the Issue Opening Date, by way of split or consolidation of the denomination of Equity Shares or further issue of Equity Shares (including issue of securities convertible into or exchangeable, directly or indirectly for Equity Shares) whether preferential or otherwise.
- 3.38 There shall be only one denomination for the Equity Shares, unless otherwise permitted by Applicable Law.
- 3.39 The Promoter are the only persons who are in Control of the Company.
- 3.40 Except as disclosed in the Draft Prospectus and except as will be disclosed in the Prospectus, each of the Company Entities possesses all the necessary permits, registrations, licenses, approvals, consents and other authorizations (collectively, "**Governmental Licenses**") issued by, and has made all necessary declarations and filings with, the appropriate Governmental Authority for the business carried out by such Company Entity. All such Governmental Licenses are valid and in full force and effect, the terms and conditions of which have been fully complied with, and no notice of proceedings has been received relating to the revocation or modification of any such Governmental Licenses. Further, in the case of Governmental Licenses which are required in relation to any of the Company Entities' businesses and have not yet been obtained, each Company Entity has made the necessary applications for obtaining such Governmental Licenses and no such application has been rejected by any Governmental Authority or is subject to any adverse outcome. Further, terms of the all such Governmental Licenses have been complied with by the respective Company Entity.
- 3.41 None of the Company Entities are in default in the performance or observance of any

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default or violation of or acceleration of repayment or seeking enforcement of any security interest with respect to any contract, indenture, mortgage, deed of trust, loan or credit agreement, note or other agreement or instrument to which such Company Entity is a party or by which such Company Entity is bound or to which the properties or assets of such Company Entity are subject. Further, none of the Company Entities are in violation of, or default under, and there has not been any event that has occurred that with the giving of notice or lapse of time or both may constitute a default in respect of, their constitutional or charter documents or any judgment, order or decree of any Governmental Authority. The Company confirms, and shall ensure, that no person other than the Company Entities have enjoyed, or shall enjoy, any benefits or privileges under any contract, indenture, mortgage, deed of trust, loan or credit agreement, note or other agreement or instrument to which such Company Entity is a party.

- 3.42 Each of the Company Entities (i) is in compliance with all Applicable Law relating to pollution or protection of human health and safety, the environment or hazardous or toxic substances or wastes, the release or threatened release of chemicals, pollutants, contaminants, wastes, toxic substances, hazardous substances ("**Environmental Laws**"); (ii) has received all permits, licenses or other approvals required of it under applicable Environmental Laws to conduct its business; (iii) is in compliance with all terms and conditions of any such permit, license or approval; (iv) has not received notice of any pending or threatened administrative, regulatory or judicial actions, suits, demands, demand letters, claims, liens, notices of non-compliance or violation, investigation or proceedings relating to any Environmental Laws with respect to the Company Entities; and (v) on due and careful inquiry, is not aware of any events or circumstances that may reasonably be expected to form the basis of an order for clean-up or remediation by the Company Entities.
- 3.43 Except as disclosed in the Draft Prospectus and except as will be disclosed in the Prospectus, each of the Company Entities owns and possesses or has the right to use all designs, trademarks, service marks, copyrights, trade names, logos, internet domain names, licenses, approvals, trade secrets, proprietary knowledge, information technology, whether registrable or unregistrable, patents and other similar rights (collectively, "**Intellectual Property Rights**") that are necessary to conduct their respective businesses as now conducted and as described in the Issue Documents; and the expected expiration of any of such Intellectual Property Rights would not result in a Material Adverse Change, and the Company Entities have not received from any third party, any notice of infringement of, or conflict in relation to, any Intellectual Property Right.
- 3.44 Except as disclosed in the Draft Prospectus and except as will be disclosed in the Prospectus, (i) there are no legal, arbitral or governmental, tax or other regulatory proceedings, inquiries or investigations, pending or threatened (a) to which the Company, any of its Directors, Promoters, members of the Promoter Group or Group Companies, is a party, or to which any of the properties of any Company, its Subsidiary, any of the Directors, Promoters, members of the Promoter Group or Group Companies are subject, or (b) to which any other person is a party, where the outcome of such proceedings, inquiries or investigations would result in a Material Adverse Change on any of the Company or its Affiliates; (ii) there is no litigation or other action pending or taken by any Governmental Authority against the Promoters during the last five years immediately preceding the year of the issue of the Issue Documents; and (iii) there has been no fraud committed against any of the Company Entities in the preceding three financial years ended March 31, 2020, and for the period subsequent thereto until the date of the Draft Prospectus.
- 3.45 The Company is Solvent. As used herein, the term "Solvent" means, with respect to an entity, on a particular date, that on such date, (a) the fair market value of the assets is greater than the liabilities of such entity, or (b) the present fair saleable value of the assets of the entity is greater than the amount that will be required to pay the probable liabilities of such entity on its debt as they become absolute and mature, or (c) the entity is able to realize upon its assets and pay its debts and other liabilities (including contingent

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Entities, as the case may be, which is required to be disclosed and has not been disclosed in the Draft Prospectus and except as will be disclosed in the Prospectus. Further, the Company agrees that it shall provide any documents, notices or other information of whatsoever nature that they receive in relation to any such developments pertaining to the Company Entities immediately, and without any delay, to the LM.

- 3.47 No labor dispute with the directors or employees of any Company Entity or any of their sub-contractors exists or is threatened, and the Company is not aware, after due and careful inquiry, of any existing or threatened labor disturbance by the employees of any of the Company Entities, or the employees of any of their respective principal suppliers, contractors or customers.
- 3.48 The audited restated standalone of the Company, together with the related annexures and notes included in the Draft Prospectus (and to be included in the Prospectus) and audited in accordance with generally accepted accounting principles in India ("**Indian GAAP**") applied on a consistent basis throughout the periods involved for the purpose of including in the Issue Documents and are in conformity with the requirements of the Companies Act, and restated in accordance with the requirements of the SEBI ICDR Regulations ("**Financial Information**") present, truly, fairly and accurately the financial position and results of the Company as of and for the dates indicated therein and the statement of profit and loss and cash flows of the Company for the periods specified. The financial data and summary financial and operating information included in the Issue Documents, presents, truly, fairly and accurately the information presented therein and have been extracted correctly from the restated standalone financial statements of the Company.
- 3.49 The Company has furnished and undertakes to furnish complete audited (and reviewed, if required) financial statements along with the auditors' reports, certificates, annual reports and other relevant information, documents and papers to enable the LM to review all necessary information and statements given in the Issue Documents. The Company shall confirm that the financial information included in the Issue Documents has been certified only by auditors who have subjected themselves to the peer review process of the ICAI and hold a valid and updated certificate issued by the "**Peer Review Board**" of the ICAI.
- 3.50 Each of the Company Entities maintains a system of internal accounting controls sufficient to provide reasonable assurance that (i) transactions are executed in accordance with management's general and specific authorizations; (ii) transactions are recorded as necessary to enable the preparation of financial statements in conformity with Indian GAAP or other applicable generally accepted accounting principles and to maintain accountability for their respective assets; (iii) access to assets of the Company Entities is permitted only in accordance with management's general or specific authorizations; and (iv) the recorded assets of the Company Entities are compared to existing assets at reasonable intervals of time, and appropriate action is taken with respect to any differences.
- 3.51 The statements in the Issue Documents under the section "**Management's Discussion and Analysis of Financial Condition and Results of Operations**" accurately and fully describe: (i) (a) the accounting policies that the Company believe to be the most important in the portrayal of the Company's financial condition and results of operations and which require management's most difficult, subjective or complex judgments ("**Critical Accounting Policies**"), (b) the uncertainties affecting the application of Critical Accounting Policies, and (c) an explanation of the likelihood that materially different amounts would be reported under different conditions or using different assumptions; and (ii) (a) all material trends, demands, commitments, events, uncertainties and risks, and the potential effects thereof, that would materially affect liquidity and are reasonably likely to occur; and (b) none of the Company Entities is engaged in any transactions with, or has any obligations to, any unconsolidated entities (if any) that are contractually limited to narrow activities that facilitate the transfer of or access to assets by the Company Entities, including structured finance entities and special purpose entities, or otherwise engages in, or has any obligations under, any off-balance sheet transactions or

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- 3.52 Except as disclosed in the Draft Prospectus and except as will be disclosed in the Prospectus, no other financial information or financial statements are required to be disclosed under the SEBI ICDR Regulations or any other Applicable Law with respect to any merger, acquisitions and/or divestments made by the Company. Further, the Company shall, in connection with any acquisitions or divestments, if any, obtain all certifications or confirmations from the Company's statutory auditors as required under Applicable Law or as required by the LM.
- 3.53 All related party transactions entered into by the Company are legitimate business transactions conducted on an arms' length basis and the profits generated from related party transactions have arisen from legitimate business transactions of the Company with such entities.
- 3.54 Except as expressly disclosed in the Draft Prospectus and as will be disclosed in the Prospectus, no material indebtedness and no material contract or arrangement (other than employment contracts or arrangements) is outstanding between the Company or any member of the board of directors or any shareholder of the Company.
- 3.55 There have been no developments that result or would result in the financial statements as presented in the Draft Prospectus not presenting fairly, in all material respects, the financial position and results of the Company, and there has not occurred any Material Adverse Change.
- 3.56 There has been no material adverse development in any of the Company Entities and no Material Adverse Change has occurred till date of this Agreement. Material Adverse Change, if any that occurs subsequent to the date of this Agreement will be informed by the Company to the LM within one (1) day of such occurrence.
- 3.57 The Company has complied and shall be in compliance with the requirements of all Applicable Law, including the equity listing agreement with each of the BSE SME, the SEBI ICDR Regulations and Listing Regulations, in respect of corporate governance, including with respect to constitution of the board of directors of the Company and the committees thereof, prior to the filing of the Draft Prospectus with the SEBI.
- 3.58 All consents (i) which may be required under Applicable Law and/or any contractual arrangement by which any Company Entity may be bound or under which any of its assets or properties are subject, (ii) of lenders and (iii) of any third party having pre-emptive rights or any other right in respect of the Equity Shares or the Issue, have been duly obtained by each Company Entity and such Company Entity has complied with or agrees to comply with all Applicable Law and the terms and conditions of such consents and approvals.
- 3.59 The Company has obtained written consent or approval where required, for the use of information procured from third parties and the public domain and included in the Issue Documents and such information is based on or derived from sources that the Company believes to be reliable and accurate and such information has been, or shall be, accurately reproduced in the Issue Documents, and the Company is not in breach of any agreement or obligation with respect to any third party's confidential or proprietary information.
- 3.60 The Company has entered into agreements with one or more of the depositories for the dematerialization of the outstanding Equity Shares prior to the filing of the Draft Prospectus with the SEBI.
- 3.61 The Company shall take steps to ensure that all of the Equity Shares held by (i) the Promoters and members of the Promoter Group, and (ii) the shareholders of the Company, are in dematerialized form prior to the filing of the Prospectus with SEBI and shall continue to be in dematerialized form thereafter.
- 3.62 The Company shall make all requisite applications to the BSE SME for the listing and trading of the Equity Shares, including the applications for in-principle approval, and shall choose BSE SME as the Designated Stock Exchange prior to the filing of the Prospectus with the Registrar of Companies.
- 3.63 The Company has appointed and undertakes to have at all times for the duration of this

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the Issue Documents and as may be permitted by Applicable Law, and the Company undertakes that any changes to such purposes after the completion of the Issue shall only be carried out in accordance with the provisions of the Companies Act and other Applicable Law; and the Company and the Promoters shall be responsible for compliance with Applicable Law in respect of (i) changes in the objects of the Issue; and (ii) variation in the terms of any contract disclosed in the Issue Documents.

- 3.65 The Issuer accepts full responsibility to update the information provided earlier and duly communicate to Lead Manager in cases of all changes in materiality of the same subsequent to the submission of the Offer Documents to Stock Exchange(s) but prior to Opening Date of Offer.
- 3.66 The Issuer accepts full responsibility for consequences if any, for making false misleading information or withholding, concealing material facts which have the bearing on the Offer.
- 3.67 The Issuer shall, if so required, extend such facilities as may be called for by the Lead Manager to enable them to visit the plant site, office of the Issuer or such other places to ascertain for themselves the state of affairs of the Issuer including the progress made in respect of the project implementation, status and other facts relevant to the Offer.
- 3.68 The Issuer shall extend all necessary facilities to the Lead Manager to interact on any matter relevant to the Offer with the solicitors / legal advisors, auditors, consultants, advisors to the Offer, financial institutions, banks or any other organization and any other intermediary associated with the Offer in any capacity whatsoever.
- 3.69 All the Equity Shares of the Promoters which shall be locked-in on the completion of the Issue are eligible as of the date of the Draft Prospectus, for computation of promoters' contribution under Regulation 236 of the SEBI ICDR Regulations, and shall continue to be eligible for such contribution at the time of filing the Prospectus with the Registrar of Companies.
- 3.70 The Issuer undertakes to furnish complete audited annual reports, other relevant documents, papers, information relating to pending litigations, etc. to enable the Lead Manager to corroborate the information and statements given in the Offer Documents.
- 3.71 None of the Company Entities, the Promoters, members of the Promoter Group, shareholders of the Company, Group Companies and their respective directors or companies with which any of the Promoters, directors or persons in control are or were associated as a promoter, director or person in control: (i) are debarred or prohibited (including any partial, interim, ad-interim prohibition or prohibition in any other form) from accessing or operating in the capital markets or restrained from buying, selling or dealing in securities, in any case under any order or direction passed by the SEBI or any other Governmental Authority; (ii) have been identified or declared as wilful defaulters by the RBI, any other Governmental Authority or any bank or financial institution; (iii) have been declared to be or associated with any company declared to be a vanishing company; or (iv) have committed any securities laws violations in the past or have any proceedings (including show cause notices) pending against them or have had the SEBI or any other Governmental Authority initiate any action or investigation against them.
- 3.72 None of the directors and/or shareholders of the Company are or were directors of any company at the time when the shares of such company were (i) suspended from trading by any stock exchange(s) during the five years preceding the date of filing the Draft Prospectus with the SEBI or (ii) delisted. None of the Company, the Subsidiaries, the Promoters and the Directors have their shares suspended, or are associated with companies which, have their shares suspended from trading by stock exchanges on account of non-compliance with listing requirements (in terms of General Order No.1 of 2015 dated July 2015 issued by the SEBI). Further, none of the Promoters or Directors is a director, promoter, or member of promoter group of any listed entity which is not in compliance with the minimum public shareholding requirements as specified under Regulation 38 of the Listing Regulations.

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which has been identified as a shell company by the Ministry of Corporate Affairs, Government of India and in respect of which no order of revocation has been subsequently passed by SEBI, the relevant stock exchange(s), the Ministry of Corporate Affairs or any other Governmental Authority. Further, as on date, none of the Directors have been disqualified from acting as a director under Section 164 of the Companies Act, 2013 or appear on the list of disqualified directors published by the Ministry of Corporate Affairs, Government of India.

- 3.74 The Company Entities, the Promoter Group and other Group Companies are not registered with SEBI or any other financial regulatory body or other regulatory like the Reserve Bank of India, Insurance and Regulatory and Development Authority of India etc., in any capacity.
- 3.75 The Issue Documents shall be, prepared in compliance with (i) all Applicable Laws; and (ii) customary disclosure standards that will enable prospective investors to make a well-informed decision with respect to an investment in the Issue or as may be deemed necessary or advisable in this context by the LM. Further, any information made available, or to be made available, to the LM or its legal counsel and any statement made, or to be made, in the Issue Documents, or otherwise in connection with the Issue, shall be true, fair, correct, accurate, not misleading and without omission of any matter that is likely to mislead, and adequate to enable prospective investors to make a well informed decision and shall be immediately updated until the commencement of trading of the Equity Shares on the BSE SME, and the Company agrees and undertakes to ensure that under no circumstances shall any of the Company Entities or the Promoters give any information or statement, or omit to give any information or statement, which may mislead the LM, any Governmental Authorities or any investors in any respect, and no information, material or otherwise, shall be left undisclosed by the Company or its Affiliates, which may have an impact on the judgment of any Governmental Authorities or the investment decisions of any investors. All such information, reports, statements, declarations, undertakings, clarifications, documents and certifications provided or authenticated by the Company, its Affiliates, or any of their respective directors, key managerial personnel, employees or authorized signatories and their respective agents, advisors and representatives in connection with the Issue and/or the Issue Documents shall be updated, authentic, valid, true, fair, correct, accurate, not misleading and without omission of any matter that is likely to mislead, and adequate to enable prospective investors to make a well informed decision.
- 3.76 None of the Promoters are in possession of any material information with respect to any of the Company, its Affiliates, the Directors or the Promoters that has not been or will not be disclosed to prospective investors in the Issue Documents, and which if not disclosed, would result in the Issue Documents (i) containing disclosures that are not true, fair, correct or accurate, or which are misleading and which omit to state any matter that is likely to mislead, and are not adequate to enable prospective investors to make a well informed decision; and (ii) containing an untrue statement of a material fact or omitting to state a material fact required to be stated or necessary in order to make the statements therein, in the light of the circumstances under which they were made, not misleading.
- 3.77 Until commencement of trading of the Equity Shares proposed to be allotted in the Issue, the Company agrees and undertakes to: (i) disclose and furnish all information and shall promptly notify and update the LM, and at the request of the LM, immediately notify the SEBI, the Registrar of Companies, the BSE SME or any other Governmental Authority and investors of any developments, including, *inter alia*, in the period subsequent to the date of the Draft Prospectus or the Prospectus and prior to the commencement of trading of the Equity Shares pursuant to the Issue: (a) with respect to the business, operations or finances of the Company, its Affiliates or any other Company Entity; (b) with respect to any pending, threatened or potential litigation including any inquiry, investigation, show cause notice, claims, search and seizure operations or survey conducted by any Governmental Authority, complaints filed by or before any Governmental Authority, or any arbitration in relation to any of the Company Entities, any of the Directors, officers or employees of the Company or any of the Company's Affiliates.

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to state a material fact necessary in order to make the statements therein, in the light of the circumstances under which they are made, not misleading; (f) in relation to any other information provided by the Company or on its behalf; and (g) in relation to the Equity Shares, including the Shares issued under Issue; (ii) ensure that no information is left undisclosed by them that, if disclosed, may have an impact on the judgment of the LM, the SEBI, the Registrar of Companies, the BSE SME or any other Governmental Authority and/or the investment decision of any investor with respect to the Issue, (iii) promptly notify and update the LM and provide any requisite information to the LM, including at the request of the LM, to immediately notify the SEBI, the Registrar of Companies, the BSE SME or any other Governmental Authority and investors of any queries raised or reports sought, by the SEBI, the Registrar of Companies, the BSE SME or any other Governmental Authority and (iv) shall furnish relevant documents and back-up, including audited financial statements and other relevant financial documents, relating to such matters or as required or requested by the LM to enable the LM to verify and incorporate the information and statements in the Issue Documents.

- 3.78 The Company undertakes and shall cause the Company's Affiliates, the Company Entities, their respective directors, employees, key managerial personnel, representatives, agents, consultants, experts, auditors and others to: (i) promptly furnish all such information, documents, certificates, reports and particulars for the purpose of the Issue as may be required or requested by the LM or its Affiliates to enable them to cause the filing, in a timely manner, of such documents, certificates, reports and particulars, including, without limitation, any post-Issue documents, certificates (including, without limitation, any due diligence certificate), reports or other information as may be required by the SEBI, the BSE SME, the Registrar of Companies and any other Governmental Authority in respect of the Issue (including information which may be required for the purpose of disclosure of the track record of public issues by the LM or required under the SEBI circular No. CIR/MIRSD/1/2012 dated January 10, 2012) or to enable the LM to review the correctness and/or adequacy of the statements made in the Issue Documents, and (ii) provide, immediately upon the request of the LM, any documentation, information or certification, in respect of compliance by the LM with any Applicable Law or in respect of any request or demand from any Governmental Authority, whether on or prior to or after the date of the issue of the Equity Shares by the Company pursuant to the Issue, and shall extend full cooperation to the LM in connection with the foregoing.
- 3.79 In order for the LM to fulfill its obligations hereunder and to comply with any applicable law or regulation, the Company agrees to provide or procure the provision of all relevant information concerning the Company Entities' business and affairs (including all relevant advice received by the Company and its other professional advisers) or otherwise to the LM (whether prior to or after the Issue Closing Date) and the Indian Counsel. The LM or the Indian Counsel may require or reasonably request (or as may be required by any competent governmental, judicial or regulatory authority) for the proper provision of their services. The Company shall furnish to the LM such further opinions, certificates, letters and documents and on such dates as the LM reasonably request. The LM and the Indian Counsel may rely on the accuracy and completeness of the information so provided without independent verification or liability and notwithstanding any limitations on liability imposed by any other professional advisers of the Company.
- 3.80 The Company undertakes to sign, and cause each of the Directors and the chief financial officer of the Company to sign the Draft Prospectus to be filed with the SEBI and the BSE SME; and the Prospectus to be filed with the SEBI, the Registrar of Companies and the BSE SME, as applicable. The Company further undertakes to sign, through its authorized signatories, all agreements, certificates and undertakings required to be provided by it in connection with the Issue. Such signatures will be construed by the LM and any Governmental Authority to mean that the Company agrees that:
- (i) each of the Issue Documents, as of the date on which it has been filed, gives a description of the Company, its Directors, its Affiliates and the other Company Entities, the Promoters and the Equity Shares, which is true, fair, correct, accurate, not misleading and without omission of any matter that is likely to

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necessary in order to make the statements therein, in the light of the circumstances under which they are made, not misleading;

- (iii) the LM shall be entitled to assume without independent verification that each such signatory has been duly authorized by the Company, as the case may be, to execute such undertakings, documents and statements, and that the Company is bound by such signatures and authentication; and
 - (iv) the affixing of signatures shall also mean that no relevant material information has been omitted from the Issue Documents.
- 3.81 The Company has not taken, and shall not take, directly or indirectly, any action designed, or that may be reasonably expected, to cause, or result in, stabilization or manipulation of the price of any security of the Company to facilitate the sale or resale of the Equity Shares, including any buy-back arrangements for the purchase of Equity Shares to be issued, offered and sold in the Issue.
- 3.82 The Company or its Affiliates shall not offer any incentive, whether direct or indirect, in any manner, whether in cash or kind or services or otherwise, to any person for making an Application in the Issue, and shall not make any payment, whether direct or indirect, whether in the nature of discounts, commission, allowance or otherwise, to any person who makes an application in the Issue.
- 3.83 The Company authorizes the LM to circulate the Issue Documents to prospective investors in compliance with Applicable Law in any relevant jurisdiction.
- 3.84 None of the Company, its Affiliates and the Directors or any of the Promoters shall resort to any legal proceedings in respect of any matter having a bearing on the issue, except after consultation (which shall be conducted after giving reasonable notice to the LM), with, and after approval from, the LM. The Company, its Affiliates and the Directors and the Promoters, upon becoming aware, shall keep the LM immediately informed in writing of the details of any legal proceedings they may initiate as set forth in this paragraph or may be required to defend in connection with any matter that may have a bearing, directly or indirectly, on the Issue.
- 3.85 The Company shall keep the LM promptly informed, until the commencement of trading of Equity Shares allotted in the Issue, if it encounters any difficulty due to disruption of communication systems or any other adverse circumstance which is likely to prevent or which has prevented compliance with its obligations, whether statutory or contractual, in respect of any matter pertaining to the Issue, including matters pertaining to the collection of Application Amounts, processing of applications, unblocking of funds / transfer and dispatch of refund orders and dematerialized credits for the Equity Shares.
- 3.86 In the event that the Company requests the LM to deliver any documents or information relating to the Issue, or delivery of any such documents or information is required by Applicable Law to be made, via electronic transmissions, the Company acknowledges and agrees that the privacy or integrity of electronic transmissions cannot be guaranteed. To the extent that any documents or information relating to the Issue are transmitted electronically by the LM, the Company releases, to the fullest extent permissible under Applicable Law, the LM and its respective Affiliates, and its respective directors, employees, agents, representatives and advisors, from any loss or liability that may be incurred whether in contract, tort or otherwise, in respect of any error or omission arising from, or in connection with, electronic communication of any information, or reliance thereon, by it or its Affiliates or their respective directors, employees, agents, representatives and advisors, and including any act or omission of any service providers, and any unauthorized interception, alteration or fraudulent generation or transmission of electronic transmission by any third parties.
- 3.87 The Company accepts full responsibility for (i) the authenticity, correctness, validity and reasonableness of the information, reports, statements, declarations, undertakings, clarifications, documents and certifications provided or authenticated by any of the Company or its Affiliates, or their respective directors, officials, employees, agents, representatives, consultants or advisors, as applicable, or otherwise obtained or delivered

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respective Affiliates can rely on these statements, declarations, undertakings, clarifications, documents and certifications, and shall not be liable in any manner for the foregoing.

- 3.88 All representations, warranties, undertakings and covenants in this Agreement, the Engagement Letter or the Other Agreements relating to or given by the Company or on behalf of its Directors, officers, employees or Affiliates, as applicable, have been made by the Company, after due consideration and inquiry, and the LM may seek recourse from the Company for any breach of any such representation, warranty, undertaking or covenant.
- 3.89 The statements in relation to the Equity Shares offered under the Issue in the Issue Documents are (i) true, fair, correct, accurate, not misleading and without omission of any matter that is likely to mislead, and adequate to enable prospective investors to make a well informed decision; and (ii) true and accurate in all material respects and do not contain any untrue statement of a material fact or omit to state a material fact required to be stated or necessary in order to make the statements therein, in the light of the circumstances under which they were made, not misleading, in accordance with Applicable Law.
- 3.90 Each of the Company Entities has good and marketable title to all offices, if any, owned by them and except as disclosed in the Draft Prospectus in or as will be disclosed in Prospectus, each case, free and clear of all mortgages, pledges, liens, security interests, claims, defects, restrictions or encumbrances of any kind. None of the Company Entities or Promoters have received any notice of any claim of any sort that has been asserted by anyone adverse to the rights of the Company Entities under any of the leases or subleases to which they are party, or affecting or questioning the rights of the Company Entities to the continued possession of the subleased premises under any such lease or sublease. None of the Company Entities or Promoters are aware of, any breach of any covenant, agreement, reservation, condition, interest, right, restriction, stipulation or other obligation affecting any of the property, nor have any of the Company Entities received any notice that, nor are any of the Company Entities or the Promoters aware, that any use of the property is not in compliance with any applicable town and country planning legislation or other similar legislation which controls or regulates the construction, demolition, alteration, repair, decoration or change of use of any of the land and any orders, regulations, consents or permissions made or granted under any of the same.
- 3.91 In relation to all the property and land owned by the Company Entities and identified as assets of any of the Company Entities in the Financial Information, the Company represents and warrants that:
- (i) there is no actual or contingent liability (whether as owner, former owner, or as tenant or former tenant, or as an original contracting party, or guarantor of any party, to any deed, document, lease or license connected therewith) in relation to any freehold or leasehold property;
 - (ii) nothing has arisen or has been created or is outstanding which would be an overriding interest, or an unregistered interest, which overrides first registration or registered dispositions or unregistered interest of the Company Entities over any such property;
 - (iii) the title to, interest in, or right over the property is held directly by the Company Entities and not by any other person including the Promoters;
 - (iv) none of the Company Entities has entered into any legally binding agreements or made any binding offers which are currently outstanding in respect of any of its rights and obligations relating to the property;
- 3.92 Except as disclosed in the Draft Prospectus and except as will be disclosed in the Prospectus, (i) there are no outstanding guarantees or contingent payment obligations of the Company; and (ii) except in the ordinary course of business, there is no increase in the outstanding guarantees or contingent payment obligations of the Company Entities in respect of the indebtedness of third parties as compared with amounts shown in the restated consolidated financial statements in the Draft Prospectus. The Company is in

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- 3.93 Each of the Company Entities has filed all tax returns that are required to have been filed by it pursuant to applicable central, state, local or other law in a timely manner or subject to extensions granted by the tax authorities, authorities, except where the failure to file such returns is not expected to result in a Material Adverse Change and are prepared in accordance with Applicable Law, and has paid or made provision for all taxes due pursuant to such returns or pursuant to any assessment received by it, except for such taxes or interest or penalties accrued or accruing or alleged to be accrued or accruing therein with respect to such Company Entity (as the case maybe), if any, as are being contested in good faith and as to which adequate reserves have been provided in the financial statements of the Company in accordance with applicable accounting standards and rules and regulations issued by the tax authorities, and included in the Issue Documents. Further, no search and seizure operation under Section 132 of the Income-Tax Act, 1961 or no other instance of similar action by any of the tax authorities which is within the limitation period under the Income Tax Act, 1961 has been conducted or occurred.
- 3.94 Except as disclosed in the Draft Prospectus and as will be disclosed in the Prospectus, since March 31, 2021, the Company has not, other than in the ordinary course of business: (i) entered into or assumed or agreed to enter into or assume any material contract or memorandum of understanding; (ii) incurred or agreed to incur any liability (including any contingent liability) or other obligation; (iii) acquired or disposed of or agreed to acquire or dispose of any business or any other asset; or (iv) assumed or acquired or agreed to assume or acquire any liabilities (including contingent liabilities), that would be material to the Company.
- 3.95 Neither the Company nor any of its Affiliates, nor any person acting on its or their behalf has engaged or will engage, in connection with the offering of the Equity Shares, in any form of general solicitation or general advertising within the meaning of Rule 502(c) under the Securities Act. In connection with the offering of the Equity Shares, (a) neither the Company nor any of its Affiliates, nor any person acting on its or their behalf has engaged or will engage in any directed selling efforts (as such term is defined in Regulation S; and (b) each of the Company and its Affiliates and any person acting on its or their behalf has complied and will comply with the offering restrictions requirement of Regulation S.
- 3.96 None of the Company or any of its Affiliates or any person acting on its or their behalf has or will, directly or indirectly, taken or will take, any action or made or will make, offers or sales of any security, or solicited offers to buy any security, or otherwise negotiated in respect of any security, under circumstances that would require the registration of the Equity Shares under the Securities Act.
- 3.97 None of the Company or any of its Affiliates or any person acting on its or their behalf has, directly or indirectly, sold or will sell, made or will make offers or sales, solicited or will solicit offers to buy, or otherwise negotiated or will negotiate, in respect of any security (as defined in the Securities Act) which is or will be "integrated" (as that term is used in Rule 502 of the Securities Act) with the sale of the Equity Shares in a manner that would require registration of the Equity Shares under the Securities Act.
- 3.98 The Company is a "foreign issuer" as such term is defined in Regulation S and there is no "substantial U.S. market interest" as defined in Regulation S under the Securities Act in the Equity Shares or any security of the same class or series as the Equity Shares.
- 3.99 (i) The Company represents that neither the Company nor any director, officer, employee, agent, affiliate or representative of the Company, is an individual or entity ("**Person**") that is, or is owned or controlled by a Person that is:
- (A) the subject of any sanctions administered or enforced by the U.S. Department of Treasury's Office of Foreign Assets Control ("**OFAC**"), the United Nations Security Council ("**UNSC**"), the European Union ("**EU**"), Her Majesty's Treasury ("**HMT**"), or other relevant sanctions authority (collectively, "**Sanctions**"), nor

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- (ii) the Company represents and covenants that it will not, directly or indirectly, use the proceeds of the Issue, or lend, contribute or otherwise make available such proceeds to any of its affiliates or joint venture partners or other Persons:
 - (A) to fund or facilitate any activities or business of or with any Person or in any country or territory that, at the time of such funding or facilitation, is the subject of Sanctions; or
 - (B) in any other manner that will result in a violation of Sanctions by any Person (including any Person participating in the offering, whether as underwriter, advisor, investor or otherwise);
- (iii) the Company represents and covenants that it has not knowingly engaged in, are not now knowingly engaged in, and will not engage in, any dealings or transactions with any Person, or in any country or territory, that at the time of the dealing or transaction is or was the subject of Sanctions.

3.100 Neither the Company nor any of its Affiliates, nor any director, officer, or employee, nor, any agent or representative of the Company or its Affiliates, has taken or will take any action (i) in furtherance of an offer, payment, promise to pay, or authorization or approval of the payment or giving of money, property, gifts or anything else of value, directly or indirectly, to any "government official" (including any officer or employee of a government or government-owned or controlled entity or of a public international organization, or any person acting in an official capacity for or on behalf of any of the foregoing, or any political party or party official or candidate for political office) to influence official action or secure an improper advantage; or (ii) that has resulted or will result in a violation by the Company or the Company's Affiliates of the Prevention of Corruption Act, 1988, U.S. Foreign Corrupt Practices Act of 1977, as amended, and the rules and regulations thereunder (the "FCPA"), or the U.K. Bribery Act, 2010 or any similar statutes in any of the jurisdictions in which they have operations; and the Company and its Affiliates have conducted their businesses in compliance with (i) applicable anti-corruption laws, and (ii) the FCPA, and have instituted and maintain and will continue to maintain policies and procedures designed to promote and achieve compliance with such laws and with the representation and warranty contained herein.

3.101 The operations of the Company and its Affiliates are and have been conducted at all times in material compliance with all applicable financial record keeping and reporting requirements, including those of the Bank Secrecy Act, as amended by Title III of the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 (the "**USA PATRIOT Act**"), and the applicable anti-money laundering statutes of jurisdictions where the Company and its Affiliates conduct business, the rules and regulations thereunder and any related or similar rules, regulations or guidelines, issued, administered or enforced by any governmental agency (collectively, the "**Anti-Money Laundering Laws**"), and no action, suit or proceeding by or before any court or governmental agency, authority or body or any arbitrator involving the Company or any of its Affiliates with respect to the Anti-Money Laundering Laws is pending or, to the best knowledge of the Company, threatened.

4. **DUE DILIGENCE BY THE LM**

4.1 The Company shall extend all cooperation and assistance to the LM and its representatives and the Indian Legal Counsel to visit the offices and other facilities each of the Company or any other Company Entities to (i) inspect their records, including accounting records, or review other information or documents including such information or documents that relate to any pending or threatened legal action; (ii) conduct due diligence (including to ascertain for themselves the state of affairs of any such entity, including the progress made in respect of any particular project implementation, status and/or any other facts relevant to the Issue and review of relevant documents); and (iii) interact on any matter relevant to the Issue with the solicitors, legal advisors / Indian Legal Counsel, auditors, consultants and advisors to the Issue, financial institutions, banks, agencies or any other organization or intermediary, including the Registrar to the Issue, that may be associated with the Issue in any capacity whatsoever.

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instructions of the LM and shall make best efforts to include a provision to that effect in the respective agreements with such intermediaries.

4.3 The Company agrees that the LM shall, at all reasonable times, and as they deem appropriate, subject to reasonable notice, have access to the directors and key personnel of the Company and its Affiliates and external advisors in connection with matters related to the Issue.

4.4 If in the sole opinion of the LM, due diligence of the Company's, its Affiliates' or any other entity's records, documents or other information in connection with the Issue requires hiring of services of technical, legal or other experts or persons, the Company shall promptly hire and provide such persons with access to all relevant records, documents and other information of the Company and their respective Affiliates and any other relevant entities. The Company shall instruct all such persons to cooperate and comply with the instructions of the LM and shall include a provision to that effect in the respective agreements with such persons. The expenses of such persons shall be paid directly by the Company; *provided that* if it is necessary that the LM pay such persons, then the Company shall reimburse in full the LM for payment of any fees and expenses to such persons.

4.5 The Company shall: (i) promptly furnish any post-Issue documents, certificates, reports or other information as may be required by the SEBI, the Stock Exchanges, the Registrar of Companies and/ or any other regulatory, judicial, quasi-judicial, governmental, statutory, administrative or supervisory authority (inside or outside India) in respect of the Issue, and (ii) provide, promptly upon the request of the BRLM, any documentation, information or certification, in respect of compliance by the BRLM with any Applicable Law or in respect of any request or demand from any governmental, statutory, regulatory, judicial, quasi-judicial, governmental, statutory, administrative or supervisory authority, whether on or after the date of the Allotment of the Equity Shares pursuant to the Issue, and shall extend full cooperation to the BRLM, as may be requested, in connection with the foregoing.

5. APPOINTMENT OF INTERMEDIARIES

5.1 The Company shall, in consultation with the LM, appoint intermediaries (other than the Self Certified Syndicate Banks) and other entities as are mutually acceptable to the Parties, including the Registrar to the Issue, monitoring agency, the Bankers to the Issue / the Escrow Collection Banks, Refund Banks, advertising agencies, the credit rating agencies, printers and brokers.

5.2 The Parties agree that any intermediary that is appointed shall, if required, be registered with the SEBI under the applicable SEBI rules, regulations and guidelines. Whenever required, the Company shall, in consultation with the LM, enter into a memorandum of understanding, engagement letter or agreement with the concerned intermediary associated with the Issue, clearly setting forth their mutual rights, responsibilities and obligations. All costs, charges, fees and expenses relating to the Issue, including road show, accommodation and travel expenses and fees and expenses paid by the Company to any of the intermediaries shall be paid as per the agreed terms with such intermediaries. A certified true copy of such executed memorandum of understanding, engagement letter or agreement shall promptly be furnished to the LM.

5.3 The LM and its Affiliates shall not, directly or indirectly, be held responsible for any action or omission of any intermediary appointed in respect of the Issue. However, the LM shall co-ordinate, to the extent required by Applicable Law or under any agreements to which they are parties, the activities of all the intermediaries in order to facilitate the performance of their respective functions in accordance with their respective terms of engagement. The Company acknowledges and agrees that any such intermediary, being an independent entity and not the LM or its Affiliates, shall be fully and solely responsible for the performance of its duties and obligations.

5.4 The Parties agree and acknowledge that the terms of appointment of any of the intermediaries including syndicate member or other advisor in relation to the Issue shall be negotiated separately with such entities and shall not affect or have any bearing on

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6. PUBLICITY FOR THE ISSUE

- 6.1 Each of the Company and their respective Affiliates agree that it has not and shall not, during the period commencing from the date of the Draft Prospectus and ending 40 days after the date of the Prospectus, engage in any publicity activities prohibited under the SEBI ICDR Regulations and other Applicable Law and shall at all times comply with the publicity memorandum circulated by Indian Legal Counsel in relation to the Issue and shall ensure that its directors, employees and representatives are aware of and comply with such guidelines. The Company also agrees that it will not, and its respective Affiliates will not engage in publicity activities in any other jurisdiction in which the Equity Shares under the Issue are being offered, during the period in which it is prohibited under the laws of each jurisdiction.
- 6.2 The Company and their respective Affiliates shall, during the restricted period under Section 6.1 above, obtain the prior written consent of the LM and the Indian Legal Counsel in respect of all advertisements, press releases, publicity material or any other media communications in connection with the Issue. The Company shall maintain a record of all such Issue related material and shall make available to the LM copies of all such Issue related material.
- 6.3 The Company and their respective Affiliates shall comply with, and shall also ensure that any advertisements, press releases, publicity material or other communications comply with, all Applicable Law, including the SEBI ICDR Regulations. The Company and any of their respective Affiliates shall not make any statement or release any material or other information in any advertisements or any other form of publicity relating to the Issue, including:
- (i) at any corporate, press, brokers' or investors' conferences in respect of the Issue;
 - (ii) in any interviews by the directors, key managerial personnel or employees or representatives of the Company or any of their respective Affiliates;
 - (iii) in any documentaries about the Company Entities, the Promoters;
 - (iv) any periodical reports or press releases issued by the Company or any of their respective Affiliates; and
 - (v) to any person, including any research analyst in any manner whatsoever, including at road shows, presentations and in research or sales reports or at Application centers,
- which is misleading or incorrect or which is not disclosed in the Issue Documents, or that does not conform to Applicable Law, including the SEBI ICDR Regulations and the instructions given by the LM or the Indian Legal Counsel appointed in relation to the Issue, from time to time.
- 6.4 Subject to Applicable Law, including publicity restrictions issued by the SEBI, the Company agrees that the LM may, at its own expense, place advertisements in newspapers and other external publications describing its involvement in the Issue and the services rendered by it, and may use the Company's name and logo(s) in this regard. The LM undertakes and agrees that such advertisements shall be issued only after the date on which the Equity Shares under the Issue are approved for trading on the BSE SME and in the event that approval for trading on each of the BSE SME occurs on different dates, the later date shall be the relevant date for the purpose of this section.
- 6.5 The Company undertakes that it shall enter into an agreement with a press/advertising agency to monitor the news reports, for the period between the date of filing of the Draft Prospectus and the date of closure of the Issue, appearing in any of the following media:
- (i) newspapers where the statutory advertisements are published;
 - (ii) major business magazines; and
 - (iii) print and electronic media controlled by a media group where the media group has a private treaty/shareholders' agreement with the Company or Promoters of the Company.

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- 6.7 In the event that any advertisement, publicity material or any other media communication in connection with the Issue is made in breach of the restrictions set out in this Section 6, the LM shall have the right to request the immediate withdrawal, cancellation, denial or clarification of such advertisement, publicity material or any other media communications.

7. DUTIES OF THE LM AND CERTAIN ACKNOWLEDGEMENTS

- 7.1 The Company agrees and acknowledges that:

- (i) The LM shall have no liability to the Company or its respective Affiliates for any actions or omissions of, or the performance by the underwriters or any other intermediary appointed in connection with the Issue;
- (ii) the LM owes to the Company only those duties and obligations expressly set forth in this Agreement;
- (iii) the duties and responsibilities of the LM under this Agreement shall not include general financial or strategic advice, and in particular shall not include providing services as receiving bankers or registrars. No tax, legal, regulatory, accounting, technical or specialist advice is being given by the LM;
- (iv) any purchase and sale of the Equity Shares pursuant to an underwriting agreement, including the determination of the Issue Price, shall be an arm's length commercial transaction between the Company and the LM, subject to the execution of the Underwriting Agreement. The LM is acting as a principal and not as an agent or fiduciary or advisor of the Company or its stockholders, creditors, employees or any other party;
- (v) The LM may have interests that differ from those of the Company. Neither this Agreement nor the LM's performance hereunder nor any previous or existing relationship between the Company and the LM or its Affiliates shall be deemed to create any fiduciary relationship in connection with the Issue. The Company waives to the fullest extent permitted by Applicable Law any claims it may have against the LM arising from any alleged breach of fiduciary duties in connection with the Issue or otherwise;
- (vi) the Company is solely responsible for making their own judgments in connection with the Issue, irrespective of whether the LM has advised or is currently advising the Company on related or other matters;
- (vii) the LM shall not be held responsible for any acts of commission or omission of the Company or their respective Affiliates, any intermediaries or their respective directors, officers, agents, employees, consultants, representatives, advisors or other authorized persons;
- (viii) the LM may provide the services hereunder through one or more of its Affiliates, as LM deems advisable or appropriate. The LM shall be responsible for the activities carried out by its Affiliates in relation to this Issue and for its obligations hereunder;
- (ix) the provision of services by the LM under this Agreement is subject to the requirements of any Applicable Law in respect of the LM and its Affiliates. The LM and its Affiliates are authorized by the Company to take any action which they consider is appropriate, necessary or desirable to carry out the services under this Agreement or under the Engagement Letter or to comply with any Applicable Laws, including any codes of conduct, authorizations, consents or practice and the Company hereby agrees to ratify and confirm all such actions lawfully taken;
- (x) The LM and its Affiliates are engaged in a wide range of financial services and businesses (including asset management, financing, securities or derivatives trading and brokerage, insurance, corporate and investment banking and research). In the ordinary course of its activities, the LM and its Affiliates may at any time hold "long" or "short" positions and may trade in or otherwise effect transactions for their own account.

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investment businesses for their own account or on behalf of other clients, including, but not limited to, trading in or holding long, short or derivative positions in securities, loans or other financial products of the Company, their respective Affiliates or other entities connected with the Issue. The LM and its Affiliates shall not restrict their activities as a result of this engagement, and the LM and its respective Affiliates may undertake any business activity without further consultation with, or notification to, the Company. Neither this Agreement nor the receipt by the LM or its Affiliates of confidential information or any other matter shall give rise to any fiduciary, equitable or contractual duties (including any duty of trust or confidence) that would prevent or restrict such LM or its Affiliates from acting on behalf of other customers or for their own accounts or in any other capacity;

- (xi) The LM and its Affiliates, its directors, officers and employees may also at any time invest on a principal basis or manage funds that invest on a principal basis, in debt or equity securities of any company that may be involved in the Issue, or in any currency or commodity that may be involved in the Issue, or in any related derivative instrument. Further, the LM may, at any time, engage, in ordinary course, broking activities for any company that may be involved in the Issue; and
- (xii) the LM and/or its Affiliates may be representing and/or may have provided financial advisory and financing services for and received compensation from any one or more of the parties which are or may hereafter become involved in this transaction. The LM and/or its Affiliates may, in the future, seek to provide financial services to and receive compensation from such parties. None of the relationships described in this Agreement or the services provided by the LM to the Company or any other matter shall give rise to any fiduciary, equitable or contractual duties (including any duty of confidence) which would preclude or limit in any way the ability of the LM and/or its Affiliates from providing similar services to other customers, or otherwise acting on behalf of other customers or for their own respective accounts. The Company acknowledges and agrees that, by reason of law or duties of confidentiality owed to other persons, or the rules of any regulatory authority, the LM may be prohibited from disclosing information to the Company (or such disclosure may be inappropriate), including information as to Affiliates' possible interests as described in this paragraph and information received pursuant to client relationships.

7.2 The obligations of the LM in relation to the Issue shall be conditional, *inter alia*, upon the following:

- (i) Subsequent to the filing of the Draft Prospectus no change in the quantum or type of securities proposed to be offered in the Issue or in the terms and conditions of the Issue being made shall be entertained by the LM, however any change in other matters pertaining to the Issue shall be done only with the prior consultation with the LM;
- (ii) market conditions in India or globally, before launch of the Issue being, in the sole opinion of the LM, satisfactory for the launch of the Issue;
- (iii) the absence of, in the sole opinion of the LM, any Material Adverse Change or prospective material adverse change (in the sole opinion of the LM) in the reputation, condition (financial, legal or otherwise), assets, liabilities, earnings, revenues, profits, cash flows, business, management, operations or prospects of any Company Entity; or in relation to the ability of the Company to complete the transaction and fulfill their obligations under this Agreement or the Engagement Letter;
- (iv) due diligence having been completed to the sole satisfaction of the LM, including to enable the LM to file any due diligence certificate with SEBI (or any other Governmental Authority) and any other certificates as are customary in offerings of the kind contemplated herein;

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consents, approvals and authorizations under applicable contracts required in relation to the Issue, compliance with all Applicable Law governing the Issue and disclosures in the Issue Documents, all to the sole satisfaction of the LM;

- (vii) completion of all documentation for the Issue, including the Issue Documents and the execution of certifications (including certifications and comfort letters from the statutory auditors of the Company, in form and substance satisfactory to the LM, within the rules of the code of professional ethics of the ICAI containing statements and information of the type ordinarily included in accountants' "comfort letters" to the LM with respect to the financial statements and certain financial information contained in or incorporated by reference into the Issue Documents, each dated as of the date of (i) the Draft Prospectus, (ii) the Prospectus, and (iii) the allotment of the Equity Shares pursuant to the Issue; provided that each such letter delivered shall use a "cut-off date" not earlier than a date three days prior to the date of such letter), undertakings, consents, legal opinions (including the opinion of Indian Legal Counsel on each of the date of the Prospectus, the signing of the Underwriting Agreement and the allotment of the Equity Shares in the Issue) and the Other Agreements, and where necessary, such agreements shall include provisions such as representations and warranties, conditions as to closing of the Issue, force majeure, indemnity and contribution, in form and substance satisfactory to the LM;
- (viii) the benefit of a clear market to the LM prior to the issue, and in connection therewith, the absence of any debt or equity offering of any type or any offering of hybrid securities, other than the Issue, undertaken, or being undertaken subsequent to the filing of the Draft Prospectus, by the Company or any of their respective Affiliates, without the prior written consent of the LM;
- (ix) the receipt of approval from the respective internal committees of the LM whose approval may be given in the sole determination of each such committee;
- (x) the Company having not breached any term of this Agreement or the Engagement Letter; and
- (xi) the absence of any of the events referred to in Section 18.3(v).

8. EXCLUSIVITY

The Fedex Securities Private Limited shall be the exclusive lead LM to the Company in respect of the Issue. The Company shall not, during the term of this Agreement, appoint any other lead manager, co-manager, syndicate member or other advisor in relation to the Issue without the prior written consent of the LM. Nothing contained herein shall be interpreted to prevent the Company from retaining legal counsel or such other advisors as may be required for taxation, accounts, legal matters, employee matters, due diligence and related matters in connection with the Issue. However, the LM and their respective Affiliates shall not be liable in any manner whatsoever for any acts or omissions of any other advisor appointed by the Company.

9. CONSEQUENCES OF BREACH

9.1 In the event of a breach of any of the terms of this Agreement, the non-defaulting Party shall, without prejudice to the compensation payable to it under this Agreement, have the absolute right to take such action as it may deem fit, including withdrawing from the Issue. The defaulting Party shall have the right to cure any such breach within a period of 10 (ten) calendar days of the earlier of:

- (i) becoming aware of the breach; and
- (i) being notified of the breach by the non-defaulting Party.

In the event that the breach is not cured within the aforesaid period, the defaulting Party shall be liable for the consequences, if any, resulting from such termination and withdrawal.

9.2 Notwithstanding Section 9.1 above, in the event that the Company or any of their

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Engagement Letter unless the breach is caused solely due to the gross negligence or willful default on the part of the LM as may be finally determined by the court of competent jurisdiction.

10. **GOVERNING LAW**

This Agreement, the rights and obligations of the Parties hereto, and any claims or disputes relating thereto, shall be governed by and construed in accordance with the laws of India and subject to Section 11 below, the courts of Mumbai, Maharashtra, India shall have exclusive jurisdiction in all matters arising out of this Agreement.

11. **ARBITRATION**

11.1 In the event a dispute arises out of or in relation to or in connection with the existence, validity, interpretation, implementation, termination, alleged breach or breach of this Agreement or the Engagement Letter or the legal relationships established by this Agreement or the Engagement Letter (the "**Dispute**"), the Parties to such Dispute shall attempt, in the first instance, to resolve such Dispute through amicable discussions among such disputing parties. In the event that such Dispute cannot be resolved through amicable discussions within a period of seven (7) days after the first occurrence of the Dispute, the Parties (the "**Disputing Parties**") shall, by notice in writing to each other, refer the Dispute to binding arbitration to be conducted in accordance with the provisions of the Arbitration and Conciliation Act, 1996 (the "**Arbitration Act**").

11.2 Any reference of the Dispute to arbitration under this Agreement shall not affect the performance of terms, other than the terms related to the matter under arbitration, by the Parties under this Agreement and the Engagement Letter.

11.3 The arbitration shall be conducted as follows:

- (i) all proceedings in any such arbitration shall be conducted, and the arbitral award shall be rendered, in the English language;
- (ii) all Disputes between the Parties arising out of or in connection with this Agreement shall be referred to or submitted to arbitration in Mumbai, Maharashtra, India;
- (iii) the Company shall appoint one arbitrator and the LM shall appoint one arbitrator and the two arbitrators shall appoint the third or the presiding arbitrator. In the event that the LM or the Company fail to appoint an arbitrator or the arbitrators fail to appoint the third arbitrator as provided herein within 30 days from the date of receipt of the notice required under Section 11.1 above, such arbitrator(s) shall be appointed in accordance with the Arbitration Act; and each of the arbitrators so appointed shall have at least five years of relevant experience in the area of securities and/or commercial laws;
- (iv) the arbitrators shall have the power to award interest on any sums awarded;
- (v) the arbitration award shall state the reasons on which it was based;
- (vi) the arbitration award shall be final, conclusive and binding on the Parties and shall be subject to enforcement in any court of competent jurisdiction;
- (vii) the Disputing Parties shall share the costs of such arbitration proceedings equally unless otherwise awarded or fixed by the arbitrators;
- (viii) the arbitrators may award to a Disputing Party its costs and actual expenses (including actual fees and expenses of its counsel);
- (ix) the Disputing Parties shall co-operate in good faith to expedite the conduct of any arbitral proceedings commenced pursuant to this Agreement; and
- (x) subject to the foregoing provisions, the courts in Mumbai, Maharashtra, India shall have jurisdiction in relation to proceedings, including with respect to grant of interim relief, brought under the Arbitration Act.

12. **SEVERABILITY**

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implement a substitute provision which is valid and enforceable and which as nearly as possible provides the Parties with the benefits of the invalid or unenforceable provision.

13. BINDING EFFECT, ENTIRE UNDERSTANDING

13.1 The terms and conditions of this Agreement shall be binding on and inure to the benefit of the Parties hereto. Except in relation to the fees and expenses contained in the Engagement Letter, these terms and conditions supersede and replace any and all prior contracts, understandings or arrangements, whether oral or written, heretofore made between any of the Parties hereto and relating to the subject matter hereof, and as of the date hereof constitute the entire understanding of the Parties with respect to the Issue, unless expressly stated other in this Agreement. In the event of any inconsistency or dispute between the terms of this Agreement and the Engagement Letter, the terms of this Agreement shall prevail, provided that the Engagement Letter shall prevail over this Agreement solely where such inconsistency or dispute relates to the fees or expenses payable to the LM for the Issue or any Taxes payable with respect thereto.

13.2 From the date of this Agreement up to the commencement of trading in the Equity Shares, the Company shall not enter into any initiatives, agreements, commitments or understandings (whether legally binding or not) with any person which may directly or indirectly affect or be relevant in connection with the Issue or this Agreement without the prior consent of the LM. The Company further confirms that as on the date of signing of this Agreement and until the listing and the trading of the Equity Shares, none of the Company, any of their respective Affiliates or Directors have entered or will enter into any contractual arrangement, commitment or understanding relating to the offer, sale, distribution or delivery of Equity Shares without prior consultation with, and the prior written consent of the LM.

14. INDEMNITY

14.1 The Company shall indemnify and hold harmless the LM, its respective Affiliates, and their respective directors, officers, employees, agents and Controlling persons and each person, if any, who controls, is under common control with or is controlled by, any manager (the LM and each such person, an "**Indemnified Party**") at all times, from and against any and all claims, actions, losses, damages, penalties, liabilities, costs, charges, expenses, suits, or proceedings of whatever nature (including reputational) made, suffered or incurred, including any legal or other fees and expenses actually incurred in connection with investigating, disputing, preparing or defending any actions claims, suits or proceedings (individually, a "**Loss**" and collectively, "**Losses**"), to which such Indemnified Party may become subject under any Applicable Law consequent upon or arising, directly or indirectly, out of or in connection with or in relation to (i) the Issue, this Agreement or the Engagement Letter or the activities contemplated thereby, or (ii) any breach or alleged breach of any representation, warranty, declaration, confirmation, covenant or undertaking by the Company, its Affiliates, directors, officials, employees, representatives, agents, consultants and advisors in this Agreement, the Other Agreements, the Issue Documents, or any undertakings, certifications, consents, information or documents furnished or made available to the Indemnified Party, and any amendment or supplement thereto, or in any marketing materials, presentations or written road show materials prepared by or on behalf of the Company in relation to the Issue, or (iii) any untrue statement or alleged untrue statement of a material fact contained in the Issue Documents, or in any other information or documents, prepared by or on behalf of the Company or any amendment or supplement to the foregoing, or the omission or the alleged omission to state therein a material fact required to be stated or necessary in order to make the statements therein in light of the circumstances under which they were made not misleading, or (iv) the transfer or transmission of any information to any Indemnified Party by the Company or its Affiliates in violation or alleged violation of any Applicable Law in relation to confidentiality or insider trading (including in relation to furnishing information to analysts), and/or in relation to any breach or alleged breach by the Indemnified Parties in relation to the issuance of research reports in reliance upon and/or consequent to information furnished by the Company or its Affiliates and/or their advisors, agents, representatives, consultants, etc.

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shall pay for all such expenses (including, without limitation, any legal or other expenses and disbursements) on behalf of the Indemnified Party as they are incurred by such Indemnified Party(s) in connection with investigating, disputing, preparing or defending any such action or claim, whether or not in connection with pending or threatened litigation to which the Indemnified Party may become subject, in each case, directly to the concerned entity/ person, as and when it becomes due.

14.2 in case any proceeding (including any investigation by any Governmental Authority) is instituted involving any person in respect of which indemnity may be sought pursuant to Section 14.1, the Indemnified Party shall promptly notify the person against whom such indemnity may be sought (the "**Indemnifying Party**") in writing *provided that* the failure to notify the Indemnifying Party shall not relieve such Indemnifying Party from any liability that it may have under this Section 14. The Indemnifying Party, at the option of and upon request of the Indemnified Party, shall retain counsel reasonably satisfactory to the Indemnified Party to represent the Indemnified Party and any other persons that the Indemnifying Party may designate in such proceeding and shall pay the fees and disbursements of such counsel related to such proceeding. In any such proceeding, any Indemnified Party shall have the right to retain its own counsel, but the fees and expenses of such counsel shall be at the expense of the Indemnified Party unless: (i) the Indemnifying Party and the Indemnified Party have mutually agreed to the retention of such counsel, (ii) the Indemnifying Party has failed within a reasonable time to retain counsel reasonably satisfactory to the Indemnified Party, (iii) the Indemnified Party has reasonably concluded that there may be legal defenses available to it that are different from or in addition to those available to the Indemnifying Party, or (iv) the named parties to any such proceedings (including any impleaded parties) include both the Indemnifying Party and the Indemnified Party and representation of both parties by the same counsel would be inappropriate due to actual or potential differing interests between them. The Parties acknowledge and agree that the Indemnifying Party shall not, in respect of the legal expenses of any Indemnified Party in connection with any proceeding or related proceedings in the same jurisdiction, be liable for the fees and expenses of more than one separate firm (in addition to any local counsel) for all such Indemnified Parties and that all such fees and expenses shall be reimbursed as they are incurred. In the case of any such separate firm, such firm shall be designated in writing by the LM. The Indemnifying Party shall not be liable for any settlement of any proceeding effected without its written consent, but if settled with such consent or if there be a final judgment for the plaintiff, the Indemnifying Party shall indemnify the Indemnified Party from and against any loss or liability by reason of such settlement or judgment. Notwithstanding the foregoing, if at any time an Indemnified Party shall have requested an Indemnifying Party to reimburse the Indemnified Party for fees and expenses of counsel as contemplated earlier in this Section 14, the Indemnifying Party shall be liable for any settlement of any proceeding effected without its written consent if (i) such settlement is entered into more than 30 (thirty) days after receipt by such Indemnifying Party of the aforesaid request and (ii) such Indemnifying Party shall not have reimbursed the Indemnified Party in accordance with such request prior to the date of such settlement. No Indemnifying Party shall, without the prior written consent of the Indemnified Party, effect any settlement of any pending or threatened proceeding in respect of which any Indemnified Party is or could have been a party and indemnity could have been sought hereunder by such Indemnified Party, unless such settlement includes an unconditional release of such Indemnified Party from all liability or claims that are the subject matter of such proceeding and does not include a statement as to an admission of fault, culpability or failure to act, by or on behalf of the Indemnified Party.

14.3 To the extent the indemnification provided for in this Section 14 is unavailable to an Indemnified Party, or is held unenforceable by any court of law, arbitrator, arbitral tribunal or any other Governmental Authority, or is insufficient in respect of any Losses referred to therein, then each Indemnifying Party under this Section 14, in lieu of indemnifying such Indemnified Party, shall contribute to the amount paid or payable by such Indemnified Party as a result of such Losses (i) in such proportion as is appropriate to reflect the relative benefits received by the Company on the one hand and the LM on

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Company on the one hand and the LM on the other hand in connection with the Issue shall be deemed to be in the same respective proportions as the net proceeds from the Issue (before deducting expenses) received by the Company and the total fees (excluding expenses) received by the LM, bear to the aggregate proceeds of the Issue. The relative fault of the Company on the one hand and of the LM on the other hand shall be determined by reference to, among other things, whether the untrue or alleged untrue statement of a material fact or disclosure or the omission or alleged omission to state a material fact or disclosure relates to information supplied by the Company or their respective Affiliates, or their respective directors, officials, employees, representatives, advisors, consultants or agents, or by the LM, and the Parties' relative intent, knowledge, access to information and opportunity to correct or prevent such statement or omission.

- 14.4 The Parties acknowledge and agree that the amount paid or payable by an Indemnified Party as a result of the losses, claims, damages and liabilities referred to in Section 14 shall be deemed to include any legal or other expenses reasonably incurred by such Indemnified Party in connection with investigating or defending any such action or claim. Notwithstanding the provisions of this Section 14, the LM shall not be required to contribute any amount in excess of the fees received by the LM pursuant to this Agreement and/or the Engagement Letter. No person guilty of fraudulent misrepresentation shall be entitled to contribution from any person who was not guilty of such fraudulent misrepresentation. Notwithstanding anything contained in this Agreement, in no event shall the LM be liable for any special, incidental or consequential damages, including lost profits or lost goodwill.
- 14.5 The remedies provided for in this Section 14 are not exclusive and shall not limit any rights or remedies that may otherwise be available to any Indemnified Party at law or in equity and shall be without any restriction as to quantum of financial compensation to be paid to the indemnified party (ies) and/or the litigation expenses to be borne by indemnified parties in defending their cases.
- 14.6 The indemnity and contribution provisions contained in this Section 14 and the representations, warranties, covenants and other statements of the Company contained in this Agreement shall remain operative and in full force and effect regardless of any (i) termination of this Agreement or the Engagement Letter, (ii) investigation made by or on behalf of any Indemnified Party or by or on behalf of the Company or its officers or Directors or any person Controlling the Company, or (iii) acceptance of and payment for any Equity Shares.
- 14.7 Notwithstanding anything stated in this Agreement, the maximum aggregate liability of the LM (whether under contract, tort, law or otherwise) shall not exceed the lead manager fees actually received by the LM from the Company (excluding tax, any pass through and expenses) for its portion of the services rendered under this Agreement and the Engagement Letter

15. FEES AND EXPENSES

- 15.1 The Company shall, ensure that all fees and expenses relating to the Issue, including fees and expenses of the BRLM as specified in the Engagement Letter Issue expenses, out of pocket expenses, underwriting commissions, procurement commissions, if any, and brokerage due to the underwriters and sub-brokers or stock brokers, fees payable to the Self Certified Syndicate Banks, syndicate members, legal advisor, fee to Registrar and any other agreed fees and commissions payable in relation to the Issue shall be paid within the time prescribed under the agreements/arrangements entered into to be entered into with such persons, in accordance with Applicable Law.
- 15.2 In the event that the Issue is postponed or withdrawn or abandoned for any reason or in the event the Issue is not successfully completed, the LM and legal counsel shall be entitled to receive fees and reimbursement for expenses which may have accrued to it up to the date of such postponement, withdrawal, abandonment or failure as set out in their

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"Taxes") that may be applicable to their respective fees, commissions and expenses mentioned in the Engagement Letter. All payments by the Company, as applicable, are subject to deduction on account of any withholding taxes under the Income Tax Act, 1961, applicable in connection with the fees payable, provided that the Company shall immediately, and in any event within 15 (fifteen) days after any deduction of tax, furnish to LM an original tax deducted at source (TDS) certificate in respect of any withholding tax. Where the Company is unable to provide such withholding tax certificate, it shall reimburse the LM for any Taxes, interest, penalties or other charges that the LM may be required to pay. If any Taxes (other than income tax) shall be due, or if the Company is required by applicable law to make any deduction or withholding on account of taxes, then the Company shall (i) pay such additional amounts so that the net amount received by the LM is not less than the amount invoiced; and (ii) promptly deliver to the LM all tax receipts evidencing payment of Taxes so deducted or withheld. The Company shall promptly pay (or in compliance with all applicable laws, procure payment of), any fees, stamp, registration or other taxes and duties, including interest and penalties, payable on, or in connection with, the issue. The Company shall also pay any GST, sales, service or similar taxes, cess, duties or charges payable in connection with the payment of commission and fees payable to the LM in accordance with the terms of their respective Engagement Letter and the Underwriting Agreement.

17. CONFIDENTIALITY

17.1 The LM agrees that all confidential information relating to the Issue and disclosed to the LM by the Company or their respective Affiliates or by the Directors, whether furnished before or after the date hereof, for the purpose of the Issue shall be kept confidential, from the date hereof until the (a) end of a period of one (1) year from the date hereof, (b) completion of the Issue or (c) termination of this Agreement, whichever is earlier, provided that the foregoing confidentiality obligation shall not apply to:

- (i) any disclosure to investors or prospective investors in connection with the Issue, as required under Applicable Law;
- (ii) any information, to the extent that such information was or becomes publicly available other than by reason of disclosure by the LM in violation of this Agreement, or was or becomes available to the LM or its Affiliates, respective employees, research analysts, advisors, legal counsel, independent auditors and other experts or agents from a source which is or was not known by such LM or its Affiliates to be subject to a confidentiality obligation to the Company or their respective Affiliates or to the Directors;
- (iii) any disclosure to the LM, its respective Affiliates and its respective employees, research analysts, advisors, legal counsel, insurers, independent auditors and other experts or agents for and in connection with the Issue, who shall be informed of their similar confidentiality obligations;
- (iv) any information made public or disclosed to any third party with the prior consent of the Company;
- (v) any information which, prior to its disclosure in connection with the Issue was already lawfully in the possession of the LM or its respective Affiliates;
- (vi) any information that the LM in its sole discretion deems appropriate to disclose with respect to any proceeding for the protection or enforcement of any of their or their respective Affiliates' rights under this Agreement or the Engagement Letter or otherwise in connection with the Issue;
- (vii) any information which is required to be disclosed in the Issue Documents or in connection with the Issue, including at investor presentations and in advertisements pertaining to the Issue; or
- (viii) any disclosure that the LM in its sole discretion deem appropriate to defend or protect a claim in connection with any action or proceedings or investigation or litigation/potential litigation arising from or otherwise involving the Issue, to

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- 17.2 The term "**confidential information**" shall not include any information that is stated in the Issue Documents and related offering documentation or which may have been filed with relevant Governmental Authorities (excluding any informal filings or filings with the SEBI or another Governmental Authority where the SEBI or such other Governmental Authority agrees that the documents are to be treated in a confidential manner), or any information which, in the sole opinion of the LM, is necessary in order to make the statements therein not misleading.
- 17.3 Any advice or opinions provided by the LM or its respective Affiliates to the Company or its respective Affiliates or to its Directors under or pursuant to the Issue and the terms specified under the Engagement Letter shall not be disclosed or referred to publicly or to any third party without the prior written consent of the LM except where such information is required to be disclosed under Applicable Law; provided that if the information is required to be so disclosed, the Company shall provide the LM with reasonable prior notice of such requirement and such disclosures, with sufficient details so as to enable the LM to obtain appropriate injunctive or other relief to prevent such disclosure, and the Company shall cooperate at their own expense with any action that the LM may request, to maintain the confidentiality of such advice or opinions.
- 17.4 The Company shall keep confidential the terms specified under the Engagement Letter and this Agreement and agree that no public announcement or communication relating to the subject matter of this Agreement or the Engagement Letter shall be issued or dispatched without the prior written consent of the LM, except as required under Applicable Law; provided that if the information is required to be so disclosed, the Company shall provide the LM with reasonable prior notice of such requirement and such disclosures, with sufficient details so as to enable the LM to obtain appropriate injunctive or other relief to prevent such disclosure, and the Company shall cooperate at their own expense with any action that the LM may request, to maintain the confidentiality of such advice or opinions.
- 17.5 The LM may not, without their respective prior written consent, be quoted or referred to in any document, release or communication prepared, issued or transmitted by the Company (including any Affiliates or any directors, officers, agents, representatives and employees thereof), except as required under Applicable Law; provided that if the information is required to be so disclosed, the Company shall provide the LM with reasonable prior notice of such requirement and such disclosures, with sufficient details so as to enable the LM to obtain appropriate injunctive or other relief to prevent such disclosure, and the Company shall cooperate at their own expense with any action that the LM may request, to maintain the confidentiality of such advice or opinions.
- 17.6 Subject to Section 17.1 above, the LM shall be entitled to retain all information furnished by the Company and their respective Affiliates, directors, employees, agents, representatives or legal or other advisors, any intermediary appointed by the Company and the notes, workings, analyses, studies, compilations and interpretations thereof, in connection with the Issue, and to rely upon such information in connection with any defenses available to the LM or its respective Affiliates under Applicable Law, including any due diligence defense. The LM shall be entitled to retain copies of any computer records and files containing any information which have been created pursuant to its automatic electronic archiving and back-up procedures. Subject to Section 17.1 above, all such correspondence, records, work products and other papers supplied or prepared by the LM or its respective Affiliates in relation to this engagement held on disk or in any other media (including financial models) shall be the sole property of the LM.
- 17.7 The Company unequivocally and unconditionally represents and warrants to the LM and its respective Affiliates that the information provided by them respectively is in their or their respective Affiliates', lawful possession and is not provided in breach of any agreement or obligation with respect to any third party's confidential or proprietary information. The Company acknowledges and agrees that the LM and its respective Affiliates shall have no liability, whether in contract, tort (including negligence) or otherwise under Applicable Law or equity, in respect of any error or omission arising from, or in connection with, any electronic communication of information.

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18.1 This Agreement shall be subject to termination by notice in writing given by either party. The Lead Manager to the Issuer, if subsequent to the execution and delivery of this Agreement; and prior to the Offer Opening Date:

a) of its obligations under this Agreement or otherwise or in the assets, liabilities, earnings, business, prospects, management or operations of the Issuer that, in the sole judgment of the Lead Manager, is material and adverse and that makes it, in the sole judgment of the Lead Manager, impracticable or inadvisable to market the Equity Shares or to enforce contracts for the sale of the Equity Shares on the terms and in the manner contemplated in the Offer Documents;

b) all corporate and regulatory approvals required to be obtained by the Issuer for the Offer, have not been obtained by the Issuer;

c) the Lead Manager have not been able to complete its due diligence to its satisfaction or has found a materially adverse finding in its due diligence;

d) there shall have occurred a Material Adverse Change in the financial markets in India, which makes it, in the reasonable judgment of the Lead Manager impracticable to proceed with the Offer, such as any outbreak of hostilities or terrorism or escalation thereof or any calamity or crisis affecting the international financial markets, and in each case the effect of which event, may be taken into account by the Lead Manager singularly or together with any other such event. Further, a general banking moratorium shall not have been declared by India, the European Union, the United Kingdom and the United States of America; or

e) there shall have occurred a regulatory change, (including, but not limited to, a change in the regulatory environment in which the Company operates or a change in the regulations and guidelines governing the terms of this Offer) or an order or directive from SEBI, ROC, STOCK EXCHANGE or any other governmental, regulatory or judicial authority pertaining to the securities market(s) that, makes it, in the reasonable judgment of the Lead Manager, impossible or renders the Company ineligible to proceed with the Offer.

18.2 The LM's engagement shall commence with effect from the date of the Engagement Letter, and shall, unless terminated earlier pursuant to the terms of the Engagement Letter or this Agreement, continue until the earlier of: (i) the commencement of trading of the Equity Shares on the BSE SME; or (ii) withdrawal of the Issue, whichever is earlier, or such other date that may be agreed among the Parties. The Parties agree that the Issue Documents will be withdrawn from SEBI as soon as practicable after the termination of this Agreement pursuant to (ii) above.

18.3 Notwithstanding Section 18.2 above, LM may, at its sole discretion, unilaterally terminate this Agreement in respect of itself immediately by a notice in writing:

(i) if any of the representations, warranties, undertakings, declarations or statements made by the Company and/or its Directors in the Issue Documents, advertisements, publicity materials or any other media communication, in each case in relation to the Issue, or in this Agreement or the Engagement Letter, or otherwise in relation to the Issue are determined by the LM to be incorrect, untrue or misleading either affirmatively or by omission;

(ii) if the Engagement Letter or the Underwriting Agreement in connection with the Issue are terminated pursuant to their respective terms;

(iii) if there is any non-compliance or breach by the Company Entities of Applicable Law in connection with the Issue or its obligations, representations, warranties or undertakings under this Agreement or the Engagement Letter;

(iv) if the Issue is postponed beyond the term as provided in Section 18.2 or withdrawn or abandoned for any reason prior to 12 (twelve) months from the date of the Engagement Letter; or

(v) in the event that:

(a) trading generally on BSE Limited, the National Stock Exchange of India

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material disruption has occurred in commercial banking, securities settlement, payment or clearance services in the United Kingdom or the United States or with respect to the Clearstream or Euroclear systems in Europe or in any of the cities of New York, London, Hong Kong, Tokyo, Kolkata, Mumbai, Chennai or New Delhi;

- (b) a general banking moratorium shall have been declared by India, United Kingdom, United States Federal or New York State authorities;
- (c) there shall have occurred any material adverse change in the financial markets in India, the United States, United Kingdom or the international financial markets, any outbreak of hostilities or terrorism or escalation thereof or any calamity or crisis or any other change or development involving a prospective change in Indian, the United States, United Kingdom or other international political, financial or economic conditions (including the imposition of or a change in currency exchange controls or a change in currency exchange rates) in each case the effect of which event, singularly or together with any other such event, is such as to make it, in the sole judgment of the LM impracticable or inadvisable to proceed with the Issue, allotment, listing of the Equity Shares on the terms and in the manner contemplated in the Issue Documents;
- (d) there shall have occurred any change, or any development involving a prospective change, in the condition, financial or otherwise, or in the earnings, assets, liabilities, business, management, properties, results of operations or prospects of any of the Company Entities whether or not arising in the ordinary course of business that, in the sole judgment of the LM, is a Material Adverse Change and that makes it, in the sole judgment of the LM, impracticable or inadvisable to proceed with the Issue, allotment, listing of the Equity Shares on the terms and in the manner contemplated in the Issue Documents; or
- (e) there shall have occurred any regulatory change, or any development involving a prospective regulatory change (including, but not limited to, a change in the regulatory environment in which the Company Entities operate or a change in the regulations and guidelines governing the terms of the Issue) or any order or directive from the SEBI, the Registrar of Companies, the BSE SME or any other Governmental Authority, that, in the sole judgment of the LM, is material and adverse and that makes it, in the sole judgment of the LM, impracticable or inadvisable to proceed with the Issue, allotment, listing of the Equity Shares on the terms and in the manner contemplated in the Issue Documents.

18.4 Notwithstanding anything to the contrary contained in this Agreement, if, in the opinion of LM, any of the conditions set out in Section 7.2 is not satisfied, LM shall have the right, in addition to the rights available under this Section 18, to immediately terminate this Agreement with respect to itself by giving written notice to the Company.

18.5 Notwithstanding anything to the contrary contained herein, the Company or the LM (with regard to their obligations pursuant to this Agreement) may terminate this Agreement with or without cause upon giving 10 (ten) days' prior written notice at any time prior to the execution of the Underwriting Agreement. Following the execution of the Underwriting Agreement, the Issue may be withdrawn and/or the services of the LM terminated only in accordance with the terms of the Underwriting Agreement.

18.6 Upon termination of this Agreement in accordance with this Section 18, the Parties shall (except for any liability arising before or in relation to such termination and except as otherwise provided herein or in the Engagement Letter) be released and discharged from their respective obligations under or pursuant to this Agreement. However, the provisions of Section 1 (*Definitions and Interpretation*), 10 (*Governing Law*), 11 (*Arbitration*), 12 (*Severability*), 14 (*Indemnity*), 15 (*Fees and Expenses*), 16 (*Taxes*), 17 (*Confidentiality*), 18 (*Term and Termination*), and 19.5 (*Notices*) shall survive any termination of this

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commissions, reimbursements, out-of-pocket expenses or expenses specified under the Engagement Letter if the termination of this Agreement occurs as a result of any act or omission of the Company or their respective Affiliates.

- 18.8 In the event that the issue is postponed or withdrawn or abandoned for any reason, the LM shall be entitled to receive fees and reimbursement for expenses which may have accrued to it up to the date of such postponement or withdrawal or abandonment as set out in the Engagement Letter.
- 18.9 Notwithstanding anything contained in this Section 18, in the event that either the Engagement Letter or the Underwriting Agreement is terminated pursuant to its respective terms, this Agreement shall stand automatically terminated.
- 18.10 In case of any inconsistency or dispute between the terms of this Agreement and the Engagement Letter, the terms of this Agreement shall prevail. However, the Engagement Letter shall prevail over this Agreement solely where such inconsistency or dispute relates to the fees or expenses payable to the LM for the Issue by the Company.
- 18.11 This Agreement shall also be subject to such additional conditions of *force majeure* and termination that may be mutually agreed upon and set out in the Underwriting Agreement and any other agreement executed in connection with the Issue.
- 19. MISCELLANEOUS**
- 19.1 No modification, alteration or amendment of this Agreement or any of its terms or provisions shall be valid or legally binding on the Parties unless made in writing duly executed by or on behalf of all the Parties hereto.
- 19.2 No Party shall assign or delegate any of their rights or obligations hereunder without the prior written consent of the other Parties; *provided, however*, that the LM may assign its rights under this Agreement to an Affiliate without the consent of the other Parties.
- 19.3 This Agreement may be executed in counterparts, each of which when so executed and delivered shall be deemed to be an original, but all such counterparts shall constitute one and the same instrument.
- 19.4 This Agreement may be executed by delivery of a facsimile copy or PDF format copy of an executed signature page with the same force and effect as the delivery of an originally executed signature page. In the event any of the Parties delivers a facsimile copy or PDF format signature page of a signature page to this Agreement, such Party shall deliver an originally executed signature page within seven Working Days of delivering such facsimile or PDF format signature page or at any time thereafter upon request; provided, however, that the failure to deliver any such originally executed signature page shall not affect the validity of the signature page delivered by facsimile or in PDF format.
- 19.5 All notices issued under this Agreement shall be in writing (which shall include e-mail, telex or facsimile messages) and shall be deemed validly delivered if sent by registered post or recorded delivery to or left at the addresses as specified below or sent to the e-mail address or facsimile number of the Parties respectively or such other addresses or facsimile numbers as each Party may notify in writing to the other.

If to the Company:

NATUREWINGS HOLIDAYS LIMITED

DGK- 417, 4th Floor, DLF Galleria Building,
Newtown, Kolkata North 24 Parganas New Town - 700156,
West Bengal, India
Tel No: +91 9831317505
Email: cs@naturewings.com
Attention: Annu Jain

If to the LM:

FEDEX SECURITIES PRIVATE LIMITED

B 7, 3rd Floor, Jay Chambers, Dayaldas Road,
Vile Parle (East), Mumbai - 400 057



Handwritten signature: Sandip R. Ch.

Any Party hereto may change its address by a notice given to the other Parties hereto in the manner set forth above.

Any notice sent to any Party shall also be marked to each of the other Parties to this Agreement.

- 19.6 Other than as provided in this Agreement the Parties do not intend to confer a benefit on any person that is not a party to this Agreement and any provision of this Agreement shall not be enforceable by a person that is not a party to this Agreement.

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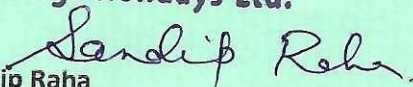
Sandip Patel

IN WITNESS WHEREOF, this Agreement has been executed by the Parties or their duly authorized signatories the day and year first above written.

SIGNED for and on behalf of

For and on behalf of

NATUREWINGS HOLIDAYS LIMITED
Naturewings Holidays Ltd.


Sandip Raha
DIN: 08309475 Director
Director



SIGNED for and on behalf of

FEDEX SECURITIES PRIVATE LIMITED


Saipan Sanghvi
(Asst. Vice President)

